

# HSIE Results Daily

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### Results Reviews

- Larsen & Toubro:** Larsen & Toubro (LT) reported revenue/EBITDA/APAT at INR 714.5/74.2/42.2bn, a miss of 5.3/4.7/6.1%, marked by slower execution in water projects and extended monsoon in Oct'25. P&M margins stood at 8.1% in Q3FY26 (50/30bps YoY/QoQ). Given robust order inflows of INR 3.4trn (+30% YoY) in 9MFY26, driven by upward private capex momentum, LT now expects to beat the earlier 10% order inflow growth guidance for FY26. Revenue growth guidance is maintained at 15%, with P&M margin guidance at 8.5%. NWC to sales stood at 8.2% (Dec'24: 12.7%) and LT has revised FY26 guidance at 10% (earlier 12%). LT expects to realize INR 21bn from Hyderabad metro asset transfer to Telangana Government by FY26-end. Given (1) the record-high order book (OB) of INR 7.3 trn, (2) focus on advance business segments such as semiconductors, solar PV plants, and data centres, (3) improvement in subsidiary performance, and (4) likely higher-than-expected private capex and continued public capex toward a infrastructure and green economy, we maintain our BUY stance with an SOTP-based target price of INR 4,945 per share (29x Dec-27E EPS core). EPS recalibration will reflect higher other income, while the increase in target price is due to upward calibration of subsidiary valuations and rollover of core EPS. LT expects minimal currency depreciation and commodity inflation impact as its order book is largely hedged.
- Maruti Suzuki:** Maruti Suzuki's (MSIL) Q3FY26 adjusted EBIT margin at 8.8% (adjusting for one-time provision due to the labor code impact), was below our estimate of 9.6%, mainly hit by higher depreciation expenses on amalgamation with SMG. We expect scale benefits and operating leverage to ease margin pressure for the company, going forward, though staggered capacity addition in FY27 and rising RM costs could negate some of these benefits. However, focus on volume momentum augurs well (to be aided also by channel filling in the near term) and would keep market share aspirations and model launch plans on track. We value the company at 27x Dec-27 EPS for a TP of INR18,910; maintain BUY.
- SBI Life Insurance:** SBILIFE reported healthy APE/VNB growth of +15/18% YoY, ahead of our estimates, primarily led by rebound in NOP (9MFY26: +4% YoY, H1FY26: -3% YoY) and strong growth in the PAR segment (>100% YoY). VNB margin were slightly lower than our estimates, owing to the one-time impact of new labor laws (-50bps impact). SBILIFE continues to diversify beyond ULIP segments with share of ULIP falling by 462bps YoY to ~68% in 9MFY26. Given strong performance, we revise our APE/VNB growth estimates to build in 15%/16% CAGR during FY25-FY28E. Our high conviction BUY is anchored on three moats: (a) exclusive access to SBI's massive distribution network with significant under penetration (branch penetration at ~2%); (b) scope for improvement in margin-accretive traditional mix; and (c) cost leadership (excluding renewal commission)/APE ratio among peers (9MFY26: 38.9%; 9MFY25: 33.9%). We maintain BUY with a revised target price of INR 2,400 (implied 2.3x Sep-27E EV), implying >50% premium over IPRULIFE.

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- **TVS Motor:** TVS Motors' Q3FY26 EBITDA margin came in at 13.1%, including the PLI benefit of ~0.7% (up from 20bps both YoY and QoQ). This was above ours and Bloomberg consensus estimate of 12.7%. We expect the company to continue to gain market share in both the domestic and exports market, and benefit from favorable forex and improving cost structure of the EV business. However, concern remains on capital allocation, as higher investments continue towards its subsidiaries, which include investments for development of the Norton bike portfolio (which it expects to launch in CY26) as well as e-bikes. We value the company's core business at 35x Dec-27 EPS (vs 34x earlier), leading to a target price of INR 4,006, and maintain our ADD rating.
- **SBI Cards and Payment Services:** SBI Cards' (SBICARD) Q3FY26 earnings were lower than our estimates, due to muted receivables growth and higher credit costs. Credit costs moderated sequentially by 53bps to 8.4%, although still at elevated levels. New card acquisitions/CIF growth remained subdued (-26%/+8% YoY) due to calibrated sourcing of new customers. Profitability improved sequentially (RoA/RoE of 3.2%/14.7%), driven by lower credit costs and uptick in fee income, driven by corporate spends. However, we reiterate sustained headwinds to the profit pool (company update) and structurally lower RoE compared to pre-pandemic levels. We revise our FY26/FY27E earnings estimates to factor in higher fee income, offset by lower receivables growth and maintain REDUCE with a revised RI-based TP of INR 700 (implying 3.4x Sep-27 ABVPS; 20x Sep-27 EPS).
- **Mahindra & Mahindra Financial Services:** Mahindra & Mahindra Financial Services (MMFS) reported another quarter of improving P&L outcomes, driven by sharp NIM refraction and lower credit costs. However, AUM growth moderated to 12% YoY, led by muted disbursements growth (+7% YoY) despite a strong festive season. With tech transformation, branches restructuring, and asset quality stabilization largely done, MMFS is seeking to drive higher pace of growth and improving profitability. MMFS is also exploring merger of MRHFL into the company in order to scale up the mortgages portfolio. However, there seems limited visibility in RoA refraction beyond 2.1-2.2%, in our view, despite a sharp uptick in fee income. We revise our FY26/FY27 earnings estimates to factor in lower loan growth, offset by higher fee income and maintain ADD with a revised SOTP-based TP of INR 355 (standalone entity at implied 1.8x Sep-27 ABVPS).
- **Metro Brands:** MBL's topline grew 15.4% YoY to INR 8.11bn (HSIE: INR 7.89bn). Growth was driven by robust festive/wedding demand, coupled with momentary demand spurt due to GST rate rationalization. Sales density was largely stable at INR21.3k in Q3FY26 (vs INR21.1k/sq. ft. in Q3FY25). E-commerce sales (including omni-channel) grew 24% YoY (contributing 12% to sales in Q3FY26 vs 11.1% in Q3FY25). MBL added 24/82 stores net in Q2/9MFY26 (total store count: 990). While BIS-related supply chain challenges are now expected to stabilize by Q2FY27 from the earlier committed timeline of Q4FY26, management has reaffirmed its mid-to-long term revenue CAGR guidance of 15%. GM/EBITDAM expanded by 45/65bps YoY to 59.1/32.7% (HSIE: 58.9/32.2%). EBITDA/APAT grew 17.7/37.1% YoY to INR 2.65/1.3bn (HSIE: INR 2.54/in-line). We largely maintain FY27/28 estimates; however, we upgrade MBL to ADD with a DCF-based TP of INR1,080/sh, implying ~43x FY28 P/E.
- **Acutaas Chemicals:** We maintain a REDUCE recommendation on Acutaas Chemicals (ACL) with a target price of INR 1,170. ACL's growth story is promising, led by high growth in the CDMO business. However, near-term

valuations remain stretched, trading at 50.7/48.8/42.3x FY26/27/28E. Revenue from FY25 to FY28 will be driven by (1) ramp-up of Block 3 (Fermion contract), (2) new CDMO molecules from Blocks 1 and 2, and (3) the growth in electrolyte business. We expect EBITDA margin to improve 540bps, from 23% in FY25 to 28.4% in FY28E. We expect ACL's PAT to grow at a 31% CAGR over FY25-28E, led by 30% EBITDA CAGR, while we expect RoE to increase by 200bps, from 16.2% in FY25 to 18.2% in FY28. In Q3FY26, EBITDA was 57% above our estimates while APAT was 75% above our estimate, owing to higher-than-expected revenue and lower-than-expected raw material cost.

- **Birlasoft:** Birlasoft (BSOFT) delivered muted revenue performance with 0.3% QoQ CC growth, which came in below our expectations, while adjusted EBITDA margins expanded sharply to 17.1% (+105bps QoQ), led by offshoring, utilization improvement and currency support. Growth was primarily led by manufacturing and ERP milestones that offset seasonal furlough impacts in BFSI and Lifesciences. The management indicated that manufacturing and ERP will remain soft in Q4 as ramp-ups were one-time events. Growth recovery is anticipated in Lifesciences and Manufacturing verticals in 1HFY27E. Overall growth will be supported by a strong TCV of USD 202mn (+89% QoQ), with ~46% of these signings are net-new engagements that facilitate a strategic shift toward more profitable, outcome-based model. Near-term challenges include fewer working days in Q4, pricing pressures on renewals, and focus on cost optimization over discretionary spending. To capitalize on the AI-led opportunity, Birlasoft is making focused investments in AI and has secured wins in conversational AI, Agentic capabilities, and AI-enabled manufacturing. The sustainable long-term margin target is ~15% and the tax rate will normalize in FY27E. We expect growth recovery in FY27E and increase our estimate by ~1% and maintain BUY with a target price of INR 530, based on 22x Mar-28E EPS.
- **Somany Ceramics:** Somany Ceramics' revenue grew 6% YoY, owing to healthy growth in the bathware and adhesives division. Tiles volume growth stood at 2% YoY, while NSR was up 1% YoY. Bathware/adhesive division reported 12/36% YoY growth, respectively. EBITDA margin expanded 80bps YoY, leading to 16% growth in EBITDA. APAT grew 60% YoY, led by higher EBITDA, lower finance cost, and higher other income. Management expressed optimism for a bright outlook after muted recent quarters. The company reaffirmed mid-to-high single-digit volume growth for FY26, guiding EBITDA margins to expand 100-150 bps YoY in Q4FY26 enroute to double-digit levels soon. Factoring in the in-line Q3 performance, we maintain our estimates. We maintain ADD on Somany Ceramics, with an unchanged target price of INR 490/share.

# Larsen & Toubro

## Strong order inflow; execution pick-up awaited

Larsen & Toubro (LT) reported revenue/EBITDA/APAT at INR 714.5/74.2/42.2bn, a miss of 5.3/4.7/6.1%, marked by slower execution in water projects and extended monsoon in Oct'25. P&M margins stood at 8.1% in Q3FY26 (50/30bps YoY/QoQ). Given robust order inflows of INR 3.4trn (+30% YoY) in 9MFY26, driven by upward private capex momentum, LT now expects to beat the earlier 10% order inflow growth guidance for FY26. Revenue growth guidance is maintained at 15%, with P&M margin guidance at 8.5%. NWC to sales stood at 8.2% (Dec'24: 12.7%) and LT has revised FY26 guidance at 10% (earlier 12%). LT expects to realize INR 21bn from Hyderabad metro asset transfer to Telangana Government by FY26-end. Given (1) the record-high order book (OB) of INR 7.3 trn, (2) focus on advance business segments such as semiconductors, solar PV plants, and data centres, (3) improvement in subsidiary performance, and (4) likely higher-than-expected private capex and continued public capex toward a infrastructure and green economy, we maintain our BUY stance with an SOTP-based target price of INR 4,945 per share (29x Dec-27E EPS core). EPS recalibration will reflect higher other income, while the increase in target price is due to upward calibration of subsidiary valuations and rollover of core EPS. LT expects minimal currency depreciation and commodity inflation impact as its order book is largely hedged.

■ **Q3FY26 financial highlights:** LT's revenue was a miss by 5.3% at INR 714.5bn (+10.5/+5.1% YoY/QoQ), Revenue growth is led by Hi-Tech manufacturing (34% YoY)/Energy (15% YoY)/IT services (12% YoY), albeit slower progress in water projects. EBITDA came in at INR 74.2bn (+18.6/+9% YoY/QoQ), a miss by 4.7%. EBITDA margin came in at 10.4% (70.8/36.9bps YoY/QoQ), in line with our estimates. APAT stood at INR 42.2bn (+25.7/+7.6% YoY/QoQ), a 6.1% miss.

■ **Q3FY26 strong order inflow; all-time high OB:** LT registered an order inflow (OI) of INR 3.4trn (+30% YoY) in 9MFY26, taking the OB as of Dec'25 to an all-time high of INR 7.3trn (~2.9x FY25 revenue). In 9MFY26, 45/55% of OI (INR 3.4trn) came from domestic/international markets (9MFY25: 46/54%). The OB is well-diversified, with 51/49% of orders from the domestic/international markets in Q3FY26. Segment-wise, the OI in 9MFY26 stood at 45/33/16/2/4% from infrastructure/energy/services/hi-tech mfg./others. The OB is spread across infrastructure/energy/hi-tech/other segments at 58/34/5/3% respectively. The prospects for the rest of FY26 is INR 5.9trn vs. INR 5.5trn YoY, a 7% growth.

### Consolidated financial summary (INR mn)

| Particulars   | 3QFY26  | 3QFY25  | YoY (%) | 2QFY26  | QoQ (%) | FY25      | FY26E     | FY27E     | FY28E     |
|---------------|---------|---------|---------|---------|---------|-----------|-----------|-----------|-----------|
| Revenue       | 714,497 | 646,678 | 10.5    | 679,835 | 5.1     | 2,557,345 | 2,938,699 | 3,443,805 | 3,963,252 |
| EBITDA        | 74,168  | 62,549  | 18.6    | 68,064  | 9.0     | 264,348   | 307,904   | 368,739   | 435,944   |
| APAT          | 42,229  | 33,588  | 25.7    | 39,261  | 7.6     | 145,624   | 185,433   | 224,802   | 271,082   |
| EPS (INR)     | 30.1    | 23.9    | 25.7    | 28.0    | 7.6     | 105.9     | 134.9     | 163.5     | 197.2     |
| P/E (x)       |         |         |         |         |         | 35.8      | 28.1      | 23.2      | 19.2      |
| EV/EBITDA (x) |         |         |         |         |         | 23.8      | 18.5      | 14.9      | 12.0      |
| RoE (%)       |         |         |         |         |         | 15.8      | 17.9      | 19.1      | 20.1      |

Source: Company, HSIE Research

### Change in Estimates (INR mn)

| Particulars | FY26E     |           |         | FY27E     |           |         | FY28E     |           |         |
|-------------|-----------|-----------|---------|-----------|-----------|---------|-----------|-----------|---------|
|             | New       | Old       | Chg (%) | New       | Old       | Chg (%) | New       | Old       | Chg (%) |
| Revenue     | 2,938,699 | 2,952,646 | (0.5)   | 3,443,805 | 3,441,783 | 0.1     | 3,963,252 | 3,961,523 | 0.0     |
| EBITDA      | 307,904   | 306,869   | 0.3     | 368,739   | 368,484   | 0.1     | 435,944   | 435,745   | 0.0     |
| EBITDA (%)  | 10.5      | 10.4      | 8.5     | 10.7      | 10.7      | 0.1     | 11.0      | 11.0      | 0.0     |
| APAT        | 185,433   | 179,048   | 3.6     | 224,802   | 220,044   | 2.2     | 271,082   | 266,085   | 1.9     |

Source: Company, HSIE Research

**BUY**

|                         |           |
|-------------------------|-----------|
| CMP (as on 28 Jan 2026) | INR 3,794 |
| Target Price            | INR 4,945 |
| NIFTY                   | 25,343    |

| KEY CHANGES  | OLD           | NEW                            |
|--------------|---------------|--------------------------------|
| Rating       | BUY           | BUY                            |
| Price Target | INR 4,545     | INR 4,945                      |
| EPS change % | FY26E<br>+3.6 | FY27E<br>+2.2<br>FY28E<br>+1.9 |

### KEY STOCK DATA

|                              |                 |
|------------------------------|-----------------|
| Bloomberg code               | LT IN           |
| No. of Shares (mn)           | 1,376           |
| MCap (INR bn) / (\$ mn)      | 5,219/56,837    |
| 6m avg traded value (INR mn) | 6,965           |
| 52 Week high / low           | INR 4,195/2,965 |

### STOCK PERFORMANCE (%)

|              | 3M    | 6M   | 12M  |
|--------------|-------|------|------|
| Absolute (%) | (4.5) | 10.9 | 11.1 |
| Relative (%) | (1.8) | 9.1  | 2.6  |

### SHAREHOLDING PATTERN (%)

|                 | Sep-25 | Dec-25 |
|-----------------|--------|--------|
| Promoters       | 0.0    | 0.0    |
| FIs & Local MFs | 43.34  | 42.99  |
| FPIs            | 19.48  | 20.06  |
| Public & Others | 37.16  | 36.93  |
| Pledged Shares  | 0.0    | 0.0    |

Source: BSE

Pledge shares as a % of total shares

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# Maruti Suzuki

## Focussed to build on volume momentum

Maruti Suzuki's (MSIL) Q3FY26 adjusted EBIT margin at 8.8% (adjusting for one-time provision due to the labor code impact), was below our estimate of 9.6%, mainly hit by higher depreciation expenses on amalgamation with SMG. We expect scale benefits and operating leverage to ease margin pressure for the company, going forward, though staggered capacity addition in FY27 and rising RM costs could negate some of these benefits. However, focus on volume momentum augurs well (to be aided also by channel filling in the near term) and would keep market share aspirations and model launch plans on track. We value the company at 27x Dec-27 EPS for a TP of INR18,910; maintain BUY.

- Quarterly performance:** As per management, EBIT margin for Q3FY26 stood at 8.1%, down 30bps QoQ, with negative impact from higher commodity costs (60bps), rare earth assembly costs (20bps), unfavorable fixed cost incidence (50bps), adverse forex (15bps), price reduction at the lower end of the portfolio (70bps), one-time provision due to labor code (125bps), which was partially negated by positives from operating leverage (190bps), and lower discounting and better mix (120bps).
- Suzuki Motor Gujarat (SMG) amalgamation adjustments in MSIL standalone:** Prior to amalgamation, the cost of completely built unit (CBU) manufactured at SMG (excluding depreciation) was accounted in RM cost. The cost of CBU included component, employee and overhead cost though netted with other operating income. Also, depreciation of SMG was getting accounted as lease rent, under other expenses. After amalgamation, only the component cost at SMG will get accounted for in RM cost, while the rest of the items will move to their respective natural heads, including depreciation.
- Robust demand and channel filling opportunity:** Management highlighted that demand remains robust across the portfolio, with employees working even on holidays to keep production going. Exit channel inventory in Q3 remained low at 3-4 days, while the order book stood at 175k units. Though it will assess the sustainability of demand in a few months, it is optimistic of good demand in the medium to long term and is thus doing an accelerated phased capacity increase of 250k units by Apr'26 and another 250k units a few months post that. It will stay away from price hikes at the moment, in the spirit of GST rate cuts, and will thus focus on building volume momentum.
- Some headwinds increasing:** Management cautioned on increasing raw material costs, especially steel, PGM group, aluminum, and copper. As per media articles, South Africa, a key export market for the company, is considering increasing tariffs on CBU of passenger vehicles from India to 50% (from the existing 25%). Though cautious, management assured investors that the company is well diversified in the exports market.

### Quarterly/annual financial summary

| YE Mar (INR mn) | 3Q FY26  | 3Q FY25  | YoY (%) | 2Q FY26  | QoQ (%) | FY25      | FY26E     | FY27E     | FY28E     |
|-----------------|----------|----------|---------|----------|---------|-----------|-----------|-----------|-----------|
| Net Sales       | 4,98,915 | 3,87,523 | 28.7    | 4,23,323 | 17.9    | 15,28,679 | 18,24,297 | 20,82,744 | 23,77,848 |
| EBITDA          | 61,112   | 50,646   | 20.7    | 50,848   | 20.2    | 2,01,492  | 2,14,860  | 2,59,222  | 3,20,556  |
| EBITDA %        | 12.2     | 13.1     | -83bps  | 12.0     | 24bps   | 13.2      | 11.8      | 12.4      | 13.5      |
| APAT            | 41,717   | 36,593   | 14.0    | 33,028   | 26.3    | 1,42,976  | 1,50,743  | 1,84,608  | 2,32,064  |
| EPS (INR)       | 132.7    | 116.4    | 14.0    | 105      | 26.3    | 454.8     | 479.5     | 587.2     | 738.1     |
| P/E (x)         |          |          |         |          |         | 32.7      | 31.0      | 25.3      | 20.2      |
| EV/EBITDA (x)   |          |          |         |          |         | 22.9      | 21.4      | 17.6      | 14.1      |
| RoE (%)         |          |          |         |          |         | 16.1      | 15.2      | 16.7      | 18.6      |

Source: Company, HSIE Research

## BUY

CMP (as on 28 Jan 2026) INR14,880

Target Price INR18,910

NIFTY 25,343

| KEY CHANGES  | OLD        | NEW        |
|--------------|------------|------------|
| Rating       | BUY        | BUY        |
| Price Target | INR 19,526 | INR 18,910 |
|              | FY27E      | FY28E      |
| EPS %        | -6.5%      | -2.5%      |

### KEY STOCK DATA

|                              |                   |
|------------------------------|-------------------|
| Bloomberg code               | MSIL IN           |
| No. of Shares (mn)           | 314               |
| MCap (INR bn) / (\$ mn)      | 4,677/50,939      |
| 6m avg traded value (INR mn) | 6,442             |
| 52 Week high / low           | INR 17,372/11,059 |

### STOCK PERFORMANCE (%)

|              | 3M    | 6M   | 12M  |
|--------------|-------|------|------|
| Absolute (%) | (8.8) | 20.6 | 22.7 |
| Relative (%) | (6.1) | 18.8 | 14.2 |

### SHAREHOLDING PATTERN (%)

|                 | Sep-25 | Dec-25 |
|-----------------|--------|--------|
| Promoters       | 58.28  | 58.28  |
| FIs & Local MFs | 22.63  | 22.91  |
| FPIs            | 15.78  | 15.76  |
| Public & Others | 3.31   | 3.05   |
| Pledged Shares  | -      | -      |

Source : BSE

Pledged shares as % of total shares

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# SBI Life Insurance

## BANCA rebound underway

SBILIFE reported healthy APE/VNB growth of +15/18% YoY, ahead of our estimates, primarily led by rebound in NOP (9MFY26: +4% YoY, H1FY26: -3% YoY) and strong growth in the PAR segment (>100% YoY). VNB margin were slightly lower than our estimates, owing to the one-time impact of new labor laws (-50bps impact). SBILIFE continues to diversify beyond ULIP segments with share of ULIP falling by 462bps YoY to ~68% in 9MFY26. Given strong performance, we revise our APE/VNB growth estimates to build in 15%/16% CAGR during FY25-FY28E. Our high conviction BUY is anchored on three moats: (a) exclusive access to SBI's massive distribution network with significant under penetration (branch penetration at ~2%); (b) scope for improvement in margin-accretive traditional mix; and (c) cost leadership (excluding renewal commission)/APE ratio among peers (9MFY26: 38.9%; 9MFY25: 33.9%). We maintain BUY with a revised target price of INR 2,400 (implied 2.3x Sep-27E EV), implying >50% premium over IPRULIFE.

- **Growth rebounds; product mix improves in BANCA:** BANCA channel performance surprised positively, with +24% YoY growth during the period (H1FY26: +8%), marking a sharp recovery after a prolonged period of underperformance. The product mix within BANCA also improved, with the non-ULIP share rising to 27% in 9MFY26 (9MFY25: 23%), led by higher contribution from the PAR segment. We believe the shift from ULIPs toward PAR products is structurally easier compared to a transition toward non-PAR guaranteed offerings.
- **GST ITC cost and one-time wage costs dents margins:** VNB margins were impacted by GST ITC costs (~1.1% impact), along with a one-time ~50bps drag from the implementation of new labour codes. However, we expect the margin impact from GST ITC to moderate to sub-50bps, supported by an improving product mix towards non-ULIPs, higher rider attachment rates of ~35–40% (H1FY26: 38%) on new business, and incremental margin upside from rider attachment on renewal premiums (13<sup>th</sup> month), effective 1<sup>st</sup> October 2025.
- **BANCA at an inflection point; sustainable growth with improving mix:** We believe SBILIFE's BANCA franchise is at an inflection point, transitioning from volume-led ULIP growth towards a more balanced and margin-accretive non-ULIP mix. While near-term growth is likely to moderate to mid-teens, the quality of growth is likely to improve, supported by a strong pipeline of upcoming non-ULIP product launches.

### Financial summary

| (INR bn)       | 9MFY26 | 9MFY25 | % Δ   | H1FY26 | FY25  | FY26E | FY27E | FY28E   |
|----------------|--------|--------|-------|--------|-------|-------|-------|---------|
| NBP            | 313.3  | 262.6  | 19.3% | 183.5  | 355.8 | 447.7 | 501.2 | 559.3   |
| APE            | 185.2  | 159.7  | 16.0% | 99.2   | 214.2 | 247.7 | 285.4 | 328.8   |
| VNB            | 50.4   | 42.9   | 17.5% | 27.5   | 59.5  | 68.0  | 78.9  | 92.5    |
| VNB margin (%) | 27.2   | 26.9   | 30bps | 27.8   | 27.8% | 27.5% | 27.6% | 28.1%   |
| EV             |        |        |       |        | 702.2 | 824.3 | 967.0 | 1,134.7 |
| P/EV (x)       |        |        |       |        | 2.9   | 2.5   | 2.1   | 1.8     |
| P/VNB (x)      |        |        |       |        | 24.8  | 19.9  | 15.6  | 11.8    |
| ROEV %         |        |        |       |        | 20.2% | 17.8% | 17.7% | 17.7%   |

### Change in estimates

| (INR bn)       | FY26E |       |        | FY27E |       |        | FY28E   |         |        |
|----------------|-------|-------|--------|-------|-------|--------|---------|---------|--------|
|                | New   | Old   | %Δ     | New   | Old   | %Δ     | New     | Old     | %Δ     |
| APE            | 247.7 | 237.8 | 4.2%   | 285.4 | 269.7 | 5.8%   | 328.8   | 308.6   | 6.6%   |
| VNB            | 68.0  | 66.6  | 2.2%   | 78.9  | 76.0  | 3.9%   | 92.5    | 87.5    | 5.7%   |
| VNB Margin (%) | 27.5  | 28.0  | -52bps | 27.6  | 28.2  | -52bps | 28.1    | 28.4    | -23bps |
| EV             | 824.3 | 822.8 | 0.2%   | 967.0 | 962.4 | 0.5%   | 1,134.7 | 1,124.8 | 0.9%   |

Source: Company, HSIE Research

## BUY

|                         |           |
|-------------------------|-----------|
| CMP (as on 28 Jan 2026) | INR 2,053 |
| Target Price            | INR 2,400 |
| NIFTY                   | 25,343    |

| KEY CHANGES  | OLD       | NEW       |
|--------------|-----------|-----------|
| Rating       | BUY       | BUY       |
| Price Target | INR 2,100 | INR 2,400 |
|              | FY26E     | FY27E     |
| VNB %        | +2.2%     | +3.9%     |

### KEY STOCK DATA

|                             |                 |
|-----------------------------|-----------------|
| Bloomberg code              | SBILIFE IN      |
| No. of Shares (mn)          | 1,003           |
| MCap (INR bn) / (\$ mn)     | 2,059/22,424    |
| 6m avg traded value (Rs mn) | 1,811           |
| 52 Week high / low          | INR 2,116/1,373 |

### STOCK PERFORMANCE (%)

|              | 3M  | 6M   | 12M  |
|--------------|-----|------|------|
| Absolute (%) | 6.0 | 11.0 | 44.6 |
| Relative (%) | 8.7 | 9.2  | 36.2 |

### SHAREHOLDING PATTERN (%)

|                 | Sep-25 | Dec-25 |
|-----------------|--------|--------|
| Promoters       | 55.4   | 55.3   |
| FIs & Local MFs | 18.7   | 18.7   |
| FPIs            | 21.9   | 21.9   |
| Public & Others | 4.1    | 4.1    |
| Pledged Shares  | Nil    | Nil    |

Source : BSE

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# TVS Motor

## Margin expansion continues to impress

TVS Motors' Q3FY26 EBITDA margin came in at 13.1%, including the PLI benefit of ~0.7% (up from 20bps both YoY and QoQ). This was above ours and Bloomberg consensus estimate of 12.7%. We expect the company to continue to gain market share in both the domestic and exports market, and benefit from favorable forex and improving cost structure of the EV business. However, concern remains on capital allocation, as higher investments continue towards its subsidiaries, which include investments for development of the Norton bike portfolio (which it expects to launch in CY26) as well as e-bikes. We value the company's core business at 35x Dec-27 EPS (vs 34x earlier), leading to a target price of INR 4,006, and maintain our ADD rating.

- **Quarterly performance:** Revenue at INR 124.8bn (1.7% above our est.) grew 37.1% YoY. While volumes grew 27.4% YoY, realization grew 7.6% YoY to INR80,781 (up 2.2% QoQ). EBITDA margin improved 121bps YoY (70bps on an adjusted basis) and 43bps QoQ to 13.1%.
- **EBITDA margin improves further:** Margin expansion was aided by operating leverage, scale benefits, better product mix, continuing cost reduction, favorable forex, and higher PLI benefit. Management is confident to dampening the impact from rising commodity costs via scale benefits, continuing cost reduction, premiumization, and gradual price hikes.
- **Long runway for domestic 2W industry:** While management has guided for the domestic 2W industry to grow 15% in Q4FY26 and 9% in FY26, it expects the 8-9% growth rate to sustain even on a long-term basis, considering improving road connectivity and rising mobility needs, especially from the self-employed customers in India. It expects positive macros like interest rate reduction, higher reservoir level and increased Rabi sowing to aid 2W sales. For FY26, it expects capex of INR17bn, and investment in subs of INR29bn.
- **Exports well-poised:** It highlighted that demand in Africa continues to grow QoQ, while Latin America is also doing well. Though the European markets have some challenges and may take a few quarters to stabilize, it indicated good rebound in demand from Sri Lanka. While exports to Mexico could be in low single digits of the exports mix, it is focusing on increasing localization there due to the recent higher tariffs and the potential of the Mexican market.
- **EV business to continue to grow well:** It expects e-2W penetration to continue to increase, going forward, while it also indicated better availability of rare earth magnets, which should enable it to normalize supply in a month. It mentioned that while the EV business is positive on contribution margins and improving QoQ, it remains optimistic of it being EBITDA positive soon.

### Quarterly/annual financial summary

| YE Mar (INR mn) | 3Q FY26  | 3Q FY25 | YoY (%) | 2Q FY26  | QoQ (%) | FY25     | FY26E    | FY27E    | FY28E    |
|-----------------|----------|---------|---------|----------|---------|----------|----------|----------|----------|
| Net Sales       | 1,24,763 | 90,971  | 37.1    | 1,19,054 | 4.8     | 3,62,513 | 4,65,343 | 5,37,443 | 6,06,344 |
| EBITDA          | 16,341   | 10,815  | 51.1    | 15,086   | 8.3     | 44,540   | 59,429   | 71,394   | 83,803   |
| EBITDA %        | 13.1     | 11.9    | 121bps  | 12.7     | 43bps   | 12.3     | 12.8     | 13.3     | 13.8     |
| APAT            | 9,714    | 6,185   | 57.1    | 9,061    | 7.2     | 27,105   | 36,252   | 44,979   | 53,828   |
| EPS (INR)       | 20.4     | 13.0    | 57.1    | 19.1     | 7.2     | 57.1     | 76.3     | 94.7     | 113.3    |
| P/E (x)         |          |         |         |          |         | 65.5     | 49.0     | 39.5     | 33.0     |
| RoE (%)         |          |         |         |          |         | 30.7     | 31.7     | 30.4     | 28.5     |

Source: Company, HSIE Research

## ADD

CMP (as on 28 Jan 2026) INR 3,728

Target Price INR 4,006

NIFTY 25,343

| KEY CHANGES  | OLD            | NEW            |
|--------------|----------------|----------------|
| Rating       | ADD            | ADD            |
| Price Target | INR 3,781      | INR 4,006      |
| EPS %        | FY27E<br>+2.4% | FY28E<br>+3.5% |

### KEY STOCK DATA

|                              |                 |
|------------------------------|-----------------|
| Bloomberg code               | TVSL IN         |
| No. of Shares (mn)           | 475             |
| MCap (INR bn) / (\$ mn)      | 1,771/19,290    |
| 6m avg traded value (INR mn) | 2,852           |
| 52 Week high / low           | INR 3,909/2,191 |

### STOCK PERFORMANCE (%)

|              | 3M  | 6M   | 12M  |
|--------------|-----|------|------|
| Absolute (%) | 4.7 | 33.2 | 59.6 |
| Relative (%) | 7.4 | 31.4 | 51.1 |

### SHAREHOLDING PATTERN (%)

|                 | Sep-25 | Dec-25 |
|-----------------|--------|--------|
| Promoters       | 50.27  | 50.27  |
| FIs & Local MFs | 18.35  | 18.29  |
| FPIs            | 22.89  | 23.09  |
| Public & Others | 8.49   | 8.35   |
| Pledged Shares  | -      | -      |

Source : BSE

Pledged shares as % of total shares

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# SBI Cards and Payment Services

## Improving at margin; slow grind toward steady state

SBI Cards' (SBICARD) Q3FY26 earnings were lower than our estimates, due to muted receivables growth and higher credit costs. Credit costs moderated sequentially by 53bps to 8.4%, although still at elevated levels. New card acquisitions/CIF growth remained subdued (-26%/+8% YoY) due to calibrated sourcing of new customers. Profitability improved sequentially (RoA/RoE of 3.2%/14.7%), driven by lower credit costs and uptick in fee income, driven by corporate spends. However, we reiterate sustained headwinds to the profit pool ([company update](#)) and structurally lower RoE compared to pre-pandemic levels. We revise our FY26/FY27E earnings estimates to factor in higher fee income, offset by lower receivables growth and maintain REDUCE with a revised RI-based TP of INR 700 (implying 3.4x Sep-27 ABVPS; 20x Sep-27 EPS).

- **Sustained pressure on yields, offset by higher spends:** Receivables/CIF growth reduced further to 4.5%/7.7% YoY, due to a decline in new card acquisitions (-26% YoY). Card spends was strong at 32% YoY, driven by corporate spends (+329% YoY; 20% of total spends), while retail unit spends remained steady (+5% YoY). NIMs declined QoQ by 20bps to 11% due to lower yields (-20bps) driven by decline in revolve and instalment loans mix (57%). Management has indicated marginal moderation in yields due to adverse receivables mix while cost of funds is expected to remain steady. Other income included one-time benefit of INR 0.5bn due to reversal of provisions for PIDF.
- **Credit costs improve sequentially, steady state remains elusive:** Gross credit costs declined to 8.4% (Q2FY26: 8.9%; Q1FY26: 9.6%), with write-offs at 8.3%. Management indicated credit costs are likely to improve gradually with tightened gating criteria and improving forward flow rates. However, limited visibility of a meaningful normalization in credit costs remain key monitorable.
- **Search for earnings stability:** SBICARD's profitability remained below par (RoA/RoE of 3.2%/14.7%) in Q3. The profitability has been adversely impacted by multiple headwinds like subdued revolving mix, regulatory headwinds on fee income, and high delinquencies. While credit costs are likely to improve, going ahead, limited visibility of steady-state credit costs along with structural issues around several profit pools are likely to keep profitability lower compared to pre-pandemic levels.

### Financial summary

| Y/E Mar<br>(INR bn) | Q3FY26 | Q3FY25 | YoY (%) | Q2FY26 | QoQ (%) | FY25  | FY26E | FY27E | FY28E |
|---------------------|--------|--------|---------|--------|---------|-------|-------|-------|-------|
| NII                 | 17.5   | 15.7   | 11.5    | 17.3   | 1.2     | 61.7  | 68.9  | 74.9  | 86.4  |
| PPOP                | 19.7   | 18.3   | 7.7     | 18.9   | 4.2     | 74.5  | 79.9  | 87.0  | 97.9  |
| PAT                 | 5.6    | 3.8    | 45.2    | 4.4    | 25.2    | 19.2  | 22.7  | 31.2  | 36.9  |
| EPS (INR)           | 5.9    | 4.0    | 45.2    | 4.7    | 25.3    | 20.1  | 23.9  | 32.8  | 38.8  |
| ROAE (%)            |        |        |         |        |         | 14.8% | 15.4% | 18.1% | 18.2% |
| ROAA (%)            |        |        |         |        |         | 3.1%  | 3.4%  | 4.3%  | 4.5%  |
| ABVPS (INR)         |        |        |         |        |         | 136.5 | 159.1 | 187.3 | 221.1 |
| P/ABV (x)           |        |        |         |        |         | 5.7   | 4.9   | 4.2   | 3.5   |
| P/E (x)             |        |        |         |        |         | 38.8  | 32.7  | 23.9  | 20.2  |

### Change in estimates

| INR bn      | FY26E |       |        | FY27E |       |        | FY28E |       |        |
|-------------|-------|-------|--------|-------|-------|--------|-------|-------|--------|
|             | Old   | New   | Chg    | Old   | New   | Chg    | Old   | New   | Chg    |
| AUM         | 598   | 591   | -1.3%  | 670   | 665   | -0.7%  | 774   | 765   | -1.3%  |
| NIM (%)     | 10.3  | 10.3  | -2 bps | 10.4  | 10.4  | -1 bps | 10.6  | 10.6  | -1 bps |
| NII         | 69.4  | 68.9  | -0.7%  | 75.7  | 74.9  | -1.0%  | 87.4  | 86.4  | -1.1%  |
| PPOP        | 80.0  | 79.9  | -0.1%  | 88.1  | 87.0  | -1.2%  | 99.1  | 97.9  | -1.2%  |
| PAT         | 22.8  | 22.7  | -0.4%  | 31.5  | 31.2  | -1.1%  | 37.2  | 36.9  | -0.7%  |
| ABVPS (INR) | 158.9 | 159.1 | 0.1%   | 187.8 | 187.3 | -0.3%  | 221.4 | 221.1 | -0.1%  |

Source: Company, HSIE Research

## REDUCE

|                         |         |
|-------------------------|---------|
| CMP (as on 28 Jan 2026) | INR 782 |
| Target Price            | INR 700 |
| NIFTY                   | 25,343  |

| KEY CHANGES  | OLD     | NEW     |
|--------------|---------|---------|
| Rating       | REDUCE  | REDUCE  |
| Price Target | INR 690 | INR 700 |
|              | FY26E   | FY27E   |
| EPS %        | -0.4%   | -1.1%   |

### KEY STOCK DATA

|                              |               |
|------------------------------|---------------|
| Bloomberg code               | SBICARD IN    |
| No. of Shares (mn)           | 952           |
| MCap (INR bn) / (\$ mn)      | 744/8,108     |
| 6m avg traded value (INR mn) | 962           |
| 52 Week high / low           | INR 1,027/712 |

### STOCK PERFORMANCE (%)

|              | 3M     | 6M    | 12M   |
|--------------|--------|-------|-------|
| Absolute (%) | (13.6) | (6.5) | 3.1   |
| Relative (%) | (10.9) | (8.3) | (5.4) |

### SHAREHOLDING PATTERN (%)

|                 | Sep-25 | Dec-25 |
|-----------------|--------|--------|
| Promoters       | 68.6   | 68.6   |
| FIs & Local MFs | 17.8   | 17.9   |
| FPIs            | 10.1   | 10.2   |
| Public & Others | 3.6    | 3.4    |
| Pledged Shares  | -      | -      |

Source: BSE

Pledged shares as % of total shares

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# Mahindra & Mahindra Financial Services

## Gradual strides toward steady earnings

Mahindra & Mahindra Financial Services (MMFS) reported another quarter of improving P&L outcomes, driven by sharp NIM refraction and lower credit costs. However, AUM growth moderated to 12% YoY, led by muted disbursements growth (+7% YoY) despite a strong festive season. With tech transformation, branches restructuring, and asset quality stabilization largely done, MMFS is seeking to drive higher pace of growth and improving profitability. MMFS is also exploring merger of MRHFL into the company in order to scale up the mortgages portfolio. However, there seems limited visibility in RoA refraction beyond 2.1-2.2%, in our view, despite a sharp uptick in fee income. We revise our FY26/FY27 earnings estimates to factor in lower loan growth, offset by higher fee income and maintain ADD with a revised SOTP-based TP of INR 355 (standalone entity at implied 1.8x Sep-27 ABVPS).

- **Sharp NIM refraction, other income drives strong PPOP growth:** MMFS's NIM (calculated) refractioned sequentially by ~42bps to 6.5%, led by lower cost of funds and favorable portfolio mix (lower trade advances). Other income (+90% YoY) remains strong, led by distribution income and dividend income from MIBL. Loan growth moderated to 12% YoY with strong growth in Tractors (23% YoY) and SME (+36% YoY) and muted growth in preowned cars (+9% YoY), CV/CE (4% YoY), and three-wheelers (-2% YoY). Management indicated impact of lower ticket sizes on disbursements growth in Q3 due to GST rate cuts, although volume growth remained strong. MMFS reiterated a cautious stance on preowned cars and portfolio recalibration in CV/CE segment to drive superior risk-adjusted returns.
- **Improving asset quality:** MMFS's stress pool reduced QoQ, with GS-II/GS-III at 5.4%/3.8% (Q2FY26: 5.8%/3.9%). Credit costs improved to 1.3%, driven by lower net slippages (1.6%) and reduction in provisioning of Stage II loans. MMFS reiterated steady state credit costs guidance of ~1.5-1.7%.
- **Need for portfolio diversification to sustain steady earnings:** MMFS has undergone several changes, including tech transformation and process optimization (branch structure re-jig, CPC, etc.), along with adding fee income streams, to drive healthy RoA. However, portfolio diversification (mortgages, SME, etc.) remains critical for driving steady earnings across cycles, which remains a WIP.

### Financial summary (Standalone)

| Y/E Mar (INR bn) | Q3FY26 | Q3FY25 | YoY (%) | Q2FY26 | QoQ (%) | FY25  | FY26E | FY27E | FY28E |
|------------------|--------|--------|---------|--------|---------|-------|-------|-------|-------|
| NII              | 23.0   | 19.1   | 20.6    | 21.1   | 9.1     | 74.3  | 87.2  | 101.3 | 116.5 |
| PPOP             | 15.4   | 12.2   | 26.1    | 15.0   | 2.8     | 47.7  | 60.2  | 70.7  | 80.3  |
| PAT              | 8.1    | 9.0    | (9.9)   | 5.7    | 42.4    | 23.5  | 28.2  | 34.9  | 39.6  |
| EPS (INR)        | 5.8    | 7.3    | (19.8)  | 4.1    | 42.2    | 19.0  | 20.3  | 25.1  | 28.5  |
| ROAE (%)         |        |        |         |        |         | 12.4% | 12.6% | 13.4% | 13.9% |
| ROAA (%)         |        |        |         |        |         | 1.9%  | 2.0%  | 2.1%  | 2.1%  |
| ABVPS (INR)      |        |        |         |        |         | 130.9 | 151.5 | 166.4 | 183.0 |
| P/ABV (x)        |        |        |         |        |         | 2.5   | 2.1   | 2.0   | 1.8   |
| P/E (x)          |        |        |         |        |         | 17.1  | 16.0  | 12.9  | 11.4  |

### Change in estimates

| INR bn      | FY26E |       |       | FY27E |       |       | FY28E |       |       |
|-------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|             | Old   | New   | Chg   | Old   | New   | Chg   | Old   | New   | Chg   |
| AUM         | 1,380 | 1,356 | -1.7% | 1,590 | 1,572 | -1.1% | 1,834 | 1,825 | -0.5% |
| NIM (%)     | 6.0   | 6.1   | 8 bps | 6.1   | 6.2   | 8 bps | 6.1   | 6.2   | 8 bps |
| NII         | 86.7  | 87.2  | 0.6%  | 101.5 | 101.3 | -0.3% | 116.3 | 116.5 | 0.1%  |
| PPOP        | 59.9  | 60.2  | 0.5%  | 70.1  | 70.7  | 0.9%  | 79.9  | 80.3  | 0.5%  |
| PAT         | 28.6  | 28.2  | -1.2% | 34.5  | 34.9  | 1.0%  | 39.2  | 39.6  | 1.0%  |
| ABVPS (INR) | 151   | 152   | 0.6%  | 165   | 166   | 0.9%  | 181   | 183   | 1.0%  |

Source: Company, HSIE Research

## ADD

|                         |         |
|-------------------------|---------|
| CMP (as on 28 Jan 2026) | INR 370 |
| Target Price            | INR 355 |
| NIFTY                   | 25,343  |

| KEY CHANGES  | OLD     | NEW     |
|--------------|---------|---------|
| Rating       | ADD     | ADD     |
| Price Target | INR 315 | INR 355 |
|              | FY26E   | FY27E   |
| EPS %        | -1.2%   | 1.0%    |

### KEY STOCK DATA

|                              |             |
|------------------------------|-------------|
| Bloomberg code               | MMFS IN     |
| No. of Shares (mn)           | 1,390       |
| MCap (INR bn) / (\$ mn)      | 514/5,603   |
| 6m avg traded value (INR mn) | 1,080       |
| 52 Week high / low           | INR 412/232 |

### STOCK PERFORMANCE (%)

|              | 3M   | 6M   | 12M  |
|--------------|------|------|------|
| Absolute (%) | 23.4 | 48.6 | 39.9 |
| Relative (%) | 26.1 | 46.8 | 31.4 |

### SHAREHOLDING PATTERN (%)

|                 | Sep-25 | Dec-25 |
|-----------------|--------|--------|
| Promoters       | 52.5   | 52.5   |
| FIs & Local MFs | 32.3   | 32.4   |
| FPIs            | 9.6    | 9.1    |
| Public & Others | 5.6    | 6.0    |
| Pledged Shares  | 0.0    | 0.0    |

Source: BSE

Pledged shares as % of total shares

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# Metro Brands

## Strong print; upgrade to ADD

MBL's topline grew 15.4% YoY to INR 8.11bn (HSIE: INR 7.89bn). Growth was driven by robust festive/wedding demand, coupled with momentary demand spurt due to GST rate rationalization. Sales density was largely stable at INR21.3k in Q3FY26 (vs INR21.1k/sq. ft. in Q3FY25). E-commerce sales (including omni-channel) grew 24% YoY (contributing 12% to sales in Q3FY26 vs 11.1% in Q3FY25). MBL added 24/82 stores net in Q2/9MFY26 (total store count: 990). While BIS-related supply chain challenges are now expected to stabilize by Q2FY27 from the earlier committed timeline of Q4FY26, management has reaffirmed its mid-to-long term revenue CAGR guidance of 15%. GM/EBITDAM expanded by 45/65bps YoY to 59.1/32.7% (HSIE: 58.9/32.2%). EBITDA/APAT grew 17.7/37.1% YoY to INR 2.65/1.3bn (HSIE: INR 2.54/in-line). We largely maintain FY27/28 estimates; however, we upgrade MBL to ADD with a DCF-based TP of INR1,080/sh, implying ~43x FY28 P/E.

■ **Q3FY26 highlights:** MBL reported topline growth of 15.4% YoY to INR 8.11bn (HSIE: INR 7.89bn), led by robust festive/wedding demand, coupled with momentary demand spurt due to GST rate rationalization. Revenue/sq. ft. was largely stable in Q3 (at INR21.3k vs INR21.1k/sq. ft. in base period). On channel mix, in-store/online+omni/others contributed 85/13/2% in 9MFY26. E-commerce sales (including omni-channel) grew by a robust 24% YoY in Q3. Products > INR 3,000 contributed 55% of sales (vs 54% in Q3FY25). In Q3, MBL added net 24 stores (store count: 990; retail area: 1.39mn sq. ft.). MBL launched multi-brand sports format "MetroActiv" with three initial stores in tier-1 cities, and plans for a gradual metro rollout. Management plans to open 2-3 Fila stores in Q4FY26, while store additions in Footlocker are moderated due to BIS-related supply challenges. Management expects the Clarks supply chain to stabilize by Q2FY27, with EBO launches in Q3FY27. GM/EBITDAM expanded by 45/65bps YoY to 59.1/32.7% (HSIE: 58.9/32.2%). Management maintains mid-to-long term revenue CAGR guidance of 15%, led by mid-to-high single-digit SSSG and 10% retail area growth. EBITDA/APAT grew 17.7/37.1% YoY to INR 2.65/1.3bn (HSIE: INR 2.54/in-line). Pre IND-AS PAT margin stood at 17.2% in Q3FY26 (vs 14.6% in Q3FY25).

■ **Valuation and outlook:** MBL remains among the more disciplined footwear retailers with an in-sync product market fit. As macro conditions normalize and BIS-related supply chain challenges recede by H1FY27, the company is well-positioned for steady growth. We largely maintain our FY27/28 estimates; however, we upgrade MBL to ADD with a DCF-based TP of INR1,080/sh, implying ~43x FY28 P/E.

### Quarterly financial summary

| (INR mn)      | Q3 FY26 | Q3 FY25 | YoY (%) | Q2 FY26 | QoQ (%) | FY23   | FY24   | FY25   | FY26E  | FY27E  | FY28E  |
|---------------|---------|---------|---------|---------|---------|--------|--------|--------|--------|--------|--------|
| Net Revenue   | 8,113   | 7,031   | 15.4    | 6,511   | 24.6    | 21,271 | 23,567 | 25,074 | 28,267 | 33,976 | 40,508 |
| EBITDA        | 2,649   | 2,250   | 17.7    | 1,707   | 55.2    | 5,078  | 4,899  | 5,186  | 5,883  | 7,132  | 8,536  |
| APAT          | 1,304   | 951     | 37.1    | 690     | 89.0    | 3,654  | 3,367  | 3,545  | 4,026  | 5,290  | 6,822  |
| EPS (Rs)      | 4.8     | 3.5     | 37.0    | 2.5     | 89.0    | 13.4   | 12.4   | 13.0   | 14.8   | 19.4   | 25.1   |
| P/E (x)       |         |         |         |         |         | 75.9   | 66.8   | 78.3   | 69.0   | 52.5   | 40.7   |
| EV/EBITDA (x) |         |         |         |         |         | 53.3   | 54.8   | 52.3   | 45.8   | 37.1   | 30.2   |
| Core RoCE(%)  |         |         |         |         |         | 51.0   | 38.6   | 28.2   | 32.0   | 38.2   | 42.0   |

Source: Company, HSIE Research, Consolidated Financials

### Change in estimates

| (INR mn)               | FY26E  |        |            | FY27E  |        |            | FY28E  |        |            |
|------------------------|--------|--------|------------|--------|--------|------------|--------|--------|------------|
|                        | New    | Old    | Change (%) | New    | Old    | Change (%) | New    | Old    | Change (%) |
| Revenue                | 28,267 | 28,057 | 0.7        | 33,976 | 33,831 | 0.4        | 40,508 | 40,401 | 0.3        |
| Gross Profit           | 16,373 | 16,186 | 1.2        | 19,645 | 19,517 | 0.7        | 23,381 | 23,267 | 0.5        |
| Gross Profit Margin(%) | 57.9   | 57.7   | 23 bps     | 57.8   | 57.7   | 13 bps     | 57.7   | 57.6   | 13 bps     |
| EBITDA                 | 5,883  | 5,803  | 1.4        | 7,132  | 7,092  | 0.6        | 8,536  | 8,501  | 0.4        |
| EBITDA margin (%)      | 20.8   | 20.7   | 13 bps     | 21.0   | 21.0   | 3 bps      | 21.1   | 21.0   | 3 bps      |
| APAT                   | 4,026  | 4,033  | (0.2)      | 5,290  | 5,273  | 0.3        | 6,822  | 6,799  | 0.3        |
| APAT margin (%)        | 14.2   | 14.4   | (13 bps)   | 15.6   | 15.6   | (2 bps)    | 16.8   | 16.8   | 1 bps      |
| EPS                    | 14.8   | 14.8   | (0.2)      | 19.4   | 19.4   | 0.3        | 25.1   | 25.0   | 0.3        |

Source: Company, HSIE Research, Consolidated Financials

## ADD

|                         |           |
|-------------------------|-----------|
| CMP (as on 28 Jan 2026) | INR 1,026 |
| Target Price            | INR 1,080 |
| NIFTY                   | 25,343    |

| KEY CHANGES  | OLD       | NEW       |
|--------------|-----------|-----------|
| Rating       | SELL      | ADD       |
| Price Target | INR 1,000 | INR 1,080 |
| EPS %        | FY27E     | FY28E     |
|              | +0.3      | +0.3      |

### KEY STOCK DATA

|                              |               |
|------------------------------|---------------|
| Bloomberg code               | METROBRA IN   |
| No. of Shares (mn)           | 272           |
| MCap (INR bn) / (\$ mn)      | 280/3,045     |
| 6m avg traded value (INR mn) | 93            |
| 52 Week high / low           | INR 1,340/890 |

### STOCK PERFORMANCE (%)

|              | 3M     | 6M     | 12M    |
|--------------|--------|--------|--------|
| Absolute (%) | (10.4) | (15.6) | (11.4) |
| Relative (%) | (7.7)  | (17.4) | (19.9) |

### SHAREHOLDING PATTERN (%)

|                 | Sep-25 | Dec-25 |
|-----------------|--------|--------|
| Promoters       | 71.86  | 71.83  |
| FIs & Local MFs | 7.36   | 7.51   |
| FPIs            | 3.89   | 3.82   |
| Public & Others | 16.89  | 16.84  |
| Pledged Shares  | 0      | 0      |

Source : BSE

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# Acutaas Chemicals

## Ramp-up in the CDMO business

We maintain a REDUCE recommendation on Acutaas Chemicals (ACL) with a target price of INR 1,170. ACL's growth story is promising, led by high growth in the CDMO business. However, near-term valuations remain stretched, trading at 50.7/48.8/42.3x FY26/27/28E. Revenue from FY25 to FY28 will be driven by (1) ramp-up of Block 3 (Fermion contract), (2) new CDMO molecules from Blocks 1 and 2, and (3) the growth in electrolyte business. We expect EBITDA margin to improve 540bps, from 23% in FY25 to 28.4% in FY28E. We expect ACL's PAT to grow at a 31% CAGR over FY25-28E, led by 30% EBITDA CAGR, while we expect RoE to increase by 200bps, from 16.2% in FY25 to 18.2% in FY28. In Q3FY26, EBITDA was 57% above our estimates while APAT was 75% above our estimate, owing to higher-than-expected revenue and lower-than-expected raw material cost.

- **Financial performance:** Revenue changed by +43/+28.4% YoY/QoQ to INR 3,932mn. Revenue during the quarter was driven by growth in the CDMO business. EBITDA changed by +119.4/+57.9% YoY/QoQ to INR 1,507mn. EBITDA margin changed by +1,335/+717bps YoY/QoQ to 38.3%, owing to favorable product mix change, operating leverage, and cost optimization.
- **Segmental information:** (1) Revenue from advanced pharma intermediates changed by +47/+34% YoY/QoQ and came in at INR 3,511mn. It was led by ramp-up in the CDMO business. (2) The revenue of specialty chemicals business changed by +17/-3% YoY/QoQ to INR 421mn.
- **Con call takeaways:** ACL has revised guidance for the revenue from 25 to 30% while EBITDA margins from 32% to 35% due to strong order book; (2) ACL commenced the phase 1 of Jagadia facility for the battery chemical manufacturing. Phase 2 is expected to commence by Q1FY27 with a Capex of INR 0.4bn; (3) Manufacturing of Vinylene Carbonate (VC) and Fluoroethylene Carbonate (FEC) is expected to commence by the end of FY26, with a significant ramp-up in Q1 FY27. (4) Capex with JV Indichem Inc (with a South Korean company J & Materials Co Ltd) is expected to complete by CY27. ACL has invested INR 1.3bn in the same. (5) Ankleshwar site is running at 40% utilization and has scope for ramping up.
- **Change in estimates:** We revise our FY26/27/FY28 EPS estimates by 19.3/11.3 13.2% to INR 37/38/44x, factoring in the strong Q3 performance and revised management guidance

### Financial summary (consolidated)

| INR mn       | 3Q<br>FY26 | 2Q<br>FY26 | QoQ<br>(%) | 3Q<br>FY25 | YoY<br>(%) | FY24  | FY25   | FY26E  | FY27E  | FY28E  |
|--------------|------------|------------|------------|------------|------------|-------|--------|--------|--------|--------|
| Net Sales    | 3,932      | 3,062      | 28.4       | 2,750      | 43.0       | 7,175 | 10,069 | 12,718 | 15,259 | 18,116 |
| EBITDA       | 1,507      | 954        | 57.9       | 687        | 119.4      | 1,285 | 2,321  | 4,095  | 4,440  | 5,153  |
| APAT         | 1,062      | 719        | 47.7       | 453        | 134.2      | 715   | 1,604  | 3,005  | 3,122  | 3,604  |
| AEPS (INR)   | 13.0       | 8.8        | 47.7       | 5.5        | 134.2      | 8.7   | 19.6   | 36.7   | 38.1   | 44.0   |
| P/E (x)      |            |            |            |            |            | 213.3 | 95.0   | 50.7   | 48.8   | 42.3   |
| EV/EBITDA(x) |            |            |            |            |            | 119.9 | 64.6   | 36.9   | 33.9   | 28.9   |
| RoE (%)      |            |            |            |            |            | 11.3  | 16.2   | 20.9   | 18.4   | 18.2   |

Source: Company, HSIE Research

### Change in estimates (consolidated)

| Y/E Mar           | FY26E<br>Old | FY26E<br>New | %Ch   | FY27E<br>Old | FY27E<br>New | %Ch   | FY28E<br>Old | FY28E<br>New | %Ch   |
|-------------------|--------------|--------------|-------|--------------|--------------|-------|--------------|--------------|-------|
| EBITDA (INR mn)   | 3,449        | 4,095        | 18.7% | 4,017        | 4,440        | 10.5% | 4,591        | 5,153        | 12.2% |
| Adj. EPS (INR/sh) | 31           | 37           | 19.3% | 34           | 38           | 11.3% | 39           | 44           | 13.2% |

Source: Company, HSIE Research

## REDUCE

|                         |           |
|-------------------------|-----------|
| CMP (as on 28 Jan 2026) | INR 1,862 |
| Target Price            | INR 1,170 |
| NIFTY                   | 25,343    |

| KEY CHANGES  | OLD       | NEW       |
|--------------|-----------|-----------|
| Rating       | REDUCE    | REDUCE    |
| Price Target | INR 1,154 | INR 1,170 |
|              | FY26E     | FY27E     |
| EPS %        | +19.3%    | 11.3%     |

### KEY STOCK DATA

|                              |               |
|------------------------------|---------------|
| Bloomberg code               | ACUTAAS IN    |
| No. of Shares (mn)           | 82            |
| MCap (INR bn) / (\$ mn)      | 153/1,660     |
| 6m avg traded value (INR mn) | 567           |
| 52 Week high / low           | INR 1,902/919 |

### STOCK PERFORMANCE (%)

|              | 3M   | 6M   | 12M  |
|--------------|------|------|------|
| Absolute (%) | 8.6  | 62.2 | 97.9 |
| Relative (%) | 11.3 | 60.4 | 89.4 |

### SHAREHOLDING PATTERN (%)

|                 | Sept-25 | Dec-25 |
|-----------------|---------|--------|
| Promoters       | 32.66   | 32.66  |
| FIs & Local MFs | 22.59   | 21.70  |
| FPIs            | 16.85   | 16.67  |
| Public & Others | 27.89   | 28.96  |
| Pledged Shares  | 0.00    | 0.00   |

Source: BSE

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# Birlasoft

## Strong deal wins; margin recovery impressive

Birlasoft (BSOFT) delivered muted revenue performance with 0.3% QoQ CC growth, which came in below our expectations, while adjusted EBITDA margins expanded sharply to 17.1% (+105bps QoQ), led by offshoring, utilization improvement and currency support. Growth was primarily led by manufacturing and ERP milestones that offset seasonal furlough impacts in BFSI and Lifesciences. The management indicated that manufacturing and ERP will remain soft in Q4 as ramp-ups were one-time events. Growth recovery is anticipated in Lifesciences and Manufacturing verticals in 1HFY27E. Overall growth will be supported by a strong TCV of USD 202mn (+89% QoQ), with ~46% of these signings are net-new engagements that facilitate a strategic shift toward more profitable, outcome-based model. Near-term challenges include fewer working days in Q4, pricing pressures on renewals, and focus on cost optimization over discretionary spending. To capitalize on the AI-led opportunity, Birlasoft is making focused investments in AI and has secured wins in conversational AI, Agentic capabilities, and AI-enabled manufacturing. The sustainable long-term margin target is ~15% and the tax rate will normalize in FY27E. We expect growth recovery in FY27E and increase our estimate by ~1% and maintain BUY with a target price of INR 530, based on 22x Mar-28E EPS.

- **Q3FY26 highlights:** (1) BSOFT's revenue came in at USD 151mn (below our estimate of USD 152mn), up 0.3% QoQ CC. (2) Within verticals, Manufacturing led the growth (+3.1% QoQ) due to ramp-up of deals won earlier while BFSI declined 2% QoQ due to seasonality. Energy & utilities, and Lifesciences were down 2.8/0.4% respectively. (3) Total TCV at USD 202mn was driven by deals shifting from Q2 to Q3. ~50% of the deals won were net new. (4) EBITDA margin expanded to 18.2% (+212bps QoQ) driven by better operational efficiencies, higher share of offshore and fixed price business, FX tailwinds (+70ps), and one-off relating to excess provision reversal from the earlier quarter (+110bps). The sustainable EBITDA margin excluding one-offs is expected to be 15%.
- **Outlook:** We expect BSOFT's revenue to decline 4.9% YoY in FY26E and grow thereafter by 6.7/11% in FY27/28E, respectively. EBITDAM is factored in at 14.9/14.2/14.5% for FY26/27/28E respectively, implying an EPS CAGR of 9% over FY25-28E (~19% CAGR over FY26-28E).

### Quarterly financial summary

| YE Mar (INR bn)   | Q3<br>FY26 | Q3<br>FY25 | YoY<br>(%) | Q2<br>FY26 | QoQ<br>(%) | FY24  | FY25  | FY26E | FY27E | FY28E |
|-------------------|------------|------------|------------|------------|------------|-------|-------|-------|-------|-------|
| Revenue (USD mn)  | 151        | 161        | -6.2       | 151        | 0.1        | 637   | 635   | 604   | 645   | 716   |
| Net Sales         | 13.48      | 13.63      | -1.1       | 13.29      | 1.4        | 52.78 | 53.75 | 53.23 | 57.71 | 64.79 |
| EBIT              | 2.25       | 1.42       | 58.1       | 1.93       | 16.4       | 7.51  | 6.12  | 7.14  | 7.31  | 8.44  |
| APAT              | 1.45       | 1.17       | 24.3       | 1.16       | 25.2       | 6.11  | 5.17  | 4.80  | 5.93  | 6.80  |
| Diluted EPS (INR) | 5.2        | 4.2        | 22.7       | 4.2        | 25.1       | 22.2  | 18.8  | 17.2  | 21.3  | 24.4  |
| P/E (x)           |            |            |            |            |            | 18.1  | 21.4  | 23.3  | 18.9  | 16.5  |
| EV / EBITDA (x)   |            |            |            |            |            | 11.2  | 12.6  | 10.9  | 10.3  | 8.6   |
| RoE (%)           |            |            |            |            |            | 22.3  | 15.8  | 13.3  | 15.2  | 15.8  |

Source: Company, HSIE Research, Consolidated Financials

### Change in Estimates

| YE March (INR bn) | FY26E<br>Old | FY26E<br>Revised | Change<br>% | FY27E<br>Old | FY27E<br>Revised | Change<br>% | FY28E<br>Old | FY28E<br>Revised | Change<br>% |
|-------------------|--------------|------------------|-------------|--------------|------------------|-------------|--------------|------------------|-------------|
| Revenue (USD mn)  | 609          | 604              | (0.7)       | 653          | 645              | (1.3)       | 723          | 716              | (0.9)       |
| Revenue           | 53.58        | 53.23            | (0.7)       | 58.49        | 57.71            | (1.3)       | 65.40        | 64.79            | (0.9)       |
| EBIT              | 6.39         | 7.14             | 11.9        | 7.22         | 7.31             | 1.2         | 8.29         | 8.44             | 1.8         |
| EBIT margin (%)   | 11.9         | 13.4             | 150bps      | 12.3         | 12.7             | 32bps       | 12.7         | 13.0             | 35bps       |
| APAT              | 4.19         | 4.80             | 14.7        | 5.89         | 5.93             | 0.6         | 6.71         | 6.80             | 1.2         |
| EPS (INR)         | 15.0         | 17.2             | 14.7        | 21.2         | 21.3             | 0.6         | 24.1         | 24.4             | 1.2         |

Source: Company, HSIE Research

## BUY

|                         |         |
|-------------------------|---------|
| CMP (as on 28 Jan 2026) | INR 403 |
| Target Price            | INR 530 |
| NIFTY                   | 25,343  |

| KEY CHANGES  | OLD           | NEW           |
|--------------|---------------|---------------|
| Rating       | BUY           | BUY           |
| Price Target | INR 530       | INR 530       |
| EPS %        | FY27E<br>+0.6 | FY28E<br>+1.2 |

### KEY STOCK DATA

|                              |             |
|------------------------------|-------------|
| Bloomberg code               | BSOFT IN    |
| No. of Shares (mn)           | 279         |
| MCap (INR bn) / (\$ mn)      | 112/1,222   |
| 6m avg traded value (INR mn) | 654         |
| 52 Week high / low           | INR 542/330 |

### STOCK PERFORMANCE (%)

|              | 3M  | 6M  | 12M    |
|--------------|-----|-----|--------|
| Absolute (%) | 6.7 | 4.5 | (22.4) |
| Relative (%) | 9.4 | 2.7 | (30.9) |

### SHAREHOLDING PATTERN (%)

|                 | Sep-25 | Dec-25 |
|-----------------|--------|--------|
| Promoters       | 40.53  | 40.51  |
| FIs & Local MFs | 21.92  | 24.11  |
| FPIs            | 11.26  | 10.91  |
| Public & Others | 26.29  | 24.47  |
| Pledged Shares  | 0.00   | 0.00   |

Source : BSE

Pledged shares as % of total shares

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# Somany Ceramics

## In-line performance, growth picking up

Somany Ceramics' revenue grew 6% YoY, owing to healthy growth in the bathware and adhesives division. Tiles volume growth stood at 2% YoY, while NSR was up 1% YoY. Bathware/adhesive division reported 12/36% YoY growth, respectively. EBITDA margin expanded 80bps YoY, leading to 16% growth in EBITDA. APAT grew 60% YoY, led by higher EBITDA, lower finance cost, and higher other income. Management expressed optimism for a bright outlook after muted recent quarters. The company reaffirmed mid-to-high single-digit volume growth for FY26, guiding EBITDA margins to expand 100-150 bps YoY in Q4FY26 enroute to double-digit levels soon. Factoring in the in-line Q3 performance, we maintain our estimates. We maintain ADD on Somany Ceramics, with an unchanged target price of INR 490/share.

- **Q3FY26 performance:** Revenue grew 6% YoY, owing to healthy growth in bathware and adhesives division. Tiles volume growth stood at 2% YoY, while NSR was up 1% YoY/QoQ. Bathware/adhesive division reported 12/36% YoY growth, respectively. EBITDA margin expanded by 80bps YoY (+128bps QoQ), owing to lower other expenses, leading to 16% growth in EBITDA. APAT grew 60% YoY, led by higher EBITDA, lower finance cost, and higher other income.
- **Con call takeaways and outlook:** Management expressed optimism for a bright outlook after muted recent quarters. Domestic demand improved gradually in Q3 due to stronger domestic and export volumes, with further pick-ups anticipated ahead. The company has cut channel incentives and intends further reductions as demand strengthens, supporting margin expansion. The company reaffirmed mid-to-high single-digit volume growth for FY26, guiding EBITDA margins to expand 100-150 bps YoY in Q4FY26 enroute to double-digit levels soon. Gas prices are expected to ease marginally (QoQ) in Q4. The management forecasts high single-digit tile growth in the coming years, alongside double-digit sanitaryware revenue growth in FY26 and FY27. Non-tiles revenue share is targeted to rise to 25% over the next four years (from 15% in FY25). Max plant loss is expected at INR 0.26bn in FY26, similar to previous year, before narrowing to under INR 0.1bn in FY27 and achieving profitability by FY28. Factoring in the in-line Q3 performance, we maintain our estimates. We maintain ADD on Somany Ceramics, with an unchanged target price of INR 490/share.

### Quarterly/annual financial summary (consolidated)

| YE Mar<br>(INR mn) | Q3<br>FY26 | Q3<br>FY25 | YoY<br>(%) | Q2<br>FY26 | QoQ<br>(%) | FY24   | FY25   | FY26E  | FY27E  | FY28E  |
|--------------------|------------|------------|------------|------------|------------|--------|--------|--------|--------|--------|
| Tiles sales (MSM)  | 17.5       | 17.1       | 2.3        | 17.8       | -1.8       | 69.3   | 70.9   | 72.9   | 77.3   | 81.9   |
| NSR (Rs/Kg)        | 323.5      | 319.6      | 1.2        | 320.5      | 0.9        | 323.5  | 318.3  | 323.3  | 326.5  | 333.1  |
| Tiles Revenue      | 5,655      | 5,459      | 3.6        | 5,706      | -0.9       | 22,426 | 22,551 | 23,572 | 25,237 | 27,286 |
| Others Revenue     | 1,111      | 941        | 18.0       | 1,100      | 1.0        | 3,347  | 3,882  | 4,348  | 4,783  | 5,261  |
| Net Sales          | 6,823      | 6,449      | 5.8        | 6,852      | -0.4       | 25,914 | 26,588 | 27,920 | 30,019 | 32,547 |
| EBITDA             | 620        | 535        | 16.0       | 535        | 15.9       | 2,532  | 2,209  | 2,303  | 2,651  | 2,924  |
| EBITDAM (%)        | 9.1        | 8.3        |            | 7.8        |            | 9.8    | 8.3    | 8.2    | 8.8    | 9.0    |
| APAT               | 180        | 113        | 59.5       | 150        | 20.1       | 989    | 621    | 733    | 893    | 1,015  |
| Diluted EPS (Rs)   | 4.4        | 2.8        | 59.5       | 3.7        | 20.1       | 24.1   | 15.1   | 17.9   | 21.8   | 24.7   |
| EV / EBITDA (x)    |            |            |            |            |            | 7.9    | 8.7    | 8.0    | 6.7    | 5.9    |
| P/E (x)            |            |            |            |            |            | 16.1   | 25.7   | 21.7   | 17.9   | 15.7   |
| RoE (%)            |            |            |            |            |            | 11.5   | 7.4    | 8.5    | 9.8    | 10.3   |

Source: Company, HSIE Research

## ADD

|                         |         |
|-------------------------|---------|
| CMP (as on 28 Jan 2026) | INR 387 |
| Target Price            | INR 490 |
| NIFTY                   | 25,343  |

| KEY CHANGES  | OLD     | NEW     |
|--------------|---------|---------|
| Rating       | ADD     | ADD     |
| Price Target | INR 490 | INR 490 |
| EPS          | FY26E   | FY27E   |
| revision %   | -       | -       |

### KEY STOCK DATA

|                              |             |
|------------------------------|-------------|
| Bloomberg code               | SOMC IN     |
| No. of Shares (mn)           | 41          |
| MCap (INR bn) / (\$ mn)      | 16/173      |
| 6m avg traded value (INR mn) | 12          |
| 52 Week high / low           | INR 624/372 |

### STOCK PERFORMANCE (%)

|              | 3M     | 6M     | 12M    |
|--------------|--------|--------|--------|
| Absolute (%) | (13.2) | (26.6) | (20.0) |
| Relative (%) | (10.5) | (28.4) | (28.5) |

### SHAREHOLDING PATTERN (%)

|                 | Sep-25 | Dec-25 |
|-----------------|--------|--------|
| Promoters       | 55.00  | 55.00  |
| FIs & Local MFs | 23.17  | 23.01  |
| FPIs            | 0.98   | 0.90   |
| Public & Others | 20.85  | 21.09  |
| Pledged Shares  | -      | -      |

Source : BSE

Pledged shares as % of total shares

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**Rating Criteria**

BUY: &gt;+15% return potential

ADD: +5% to +15% return potential

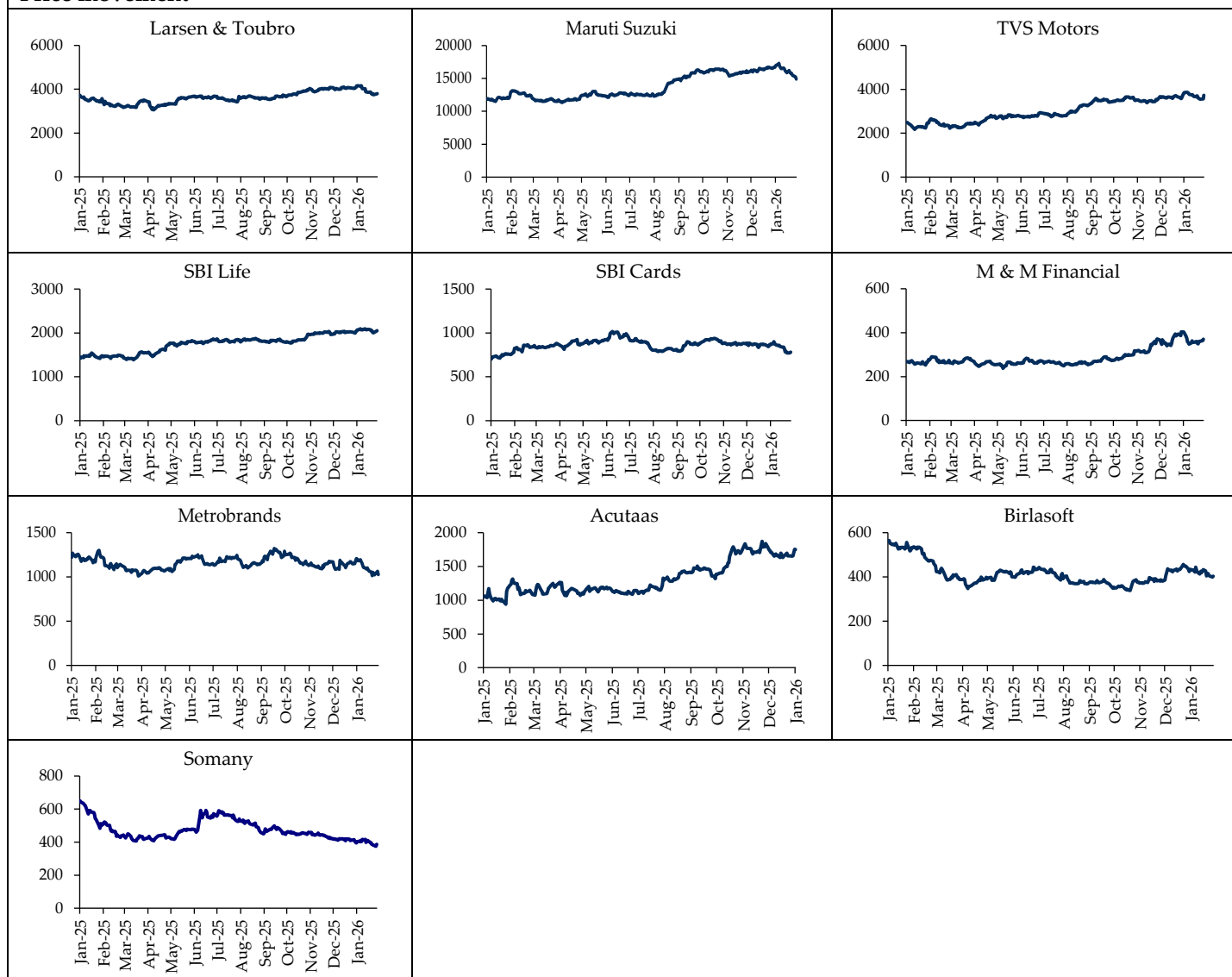
REDUCE: -10% to +5% return potential

SELL: &gt; 10% Downside return potential

**Disclosure:**

| Analyst                | Company Covered   | Qualification | Any holding in the stock |
|------------------------|---|---------------|--------------------------|
| Parikshit Kandpal      | Larsen & Toubro   | CFA           | NO                       |
| Aditya Sahu            | Larsen & Toubro   | MBA           | NO                       |
| Jay Shah               | Larsen & Toubro   | CA            | NO                       |
| Hitesh Thakurani       | Maruti Suzuki, TVS Motor  | MBA           | NO                       |
| Shubhangi Kejriwal     | Maruti Suzuki, TVS Motor  | MSc           | NO                       |
| Krishnan ASV           | SBI Life Insurance, SBI Cards and Payment Services,<br>Mahindra & Mahindra Financial Services | PGDM          | NO                       |
| Shobhit Sharma         | SBI Life Insurance  | CA            | NO                       |
| Deepak Shinde          | SBI Cards and Payment Services, Mahindra & Mahindra<br>Financial Services                     | PGDM          | NO                       |
| Ayush Pandit           | SBI Cards and Payment Services, Mahindra & Mahindra<br>Financial Services                     | CA            | NO                       |
| Jay Gandhi             | Metro Brands  | MBA           | NO                       |
| Vedant Mulik           | Metro Brands  | CA            | NO                       |
| Nilesh Ghuge           | Acutaas Chemicals   | MMS           | NO                       |
| Prasad Vadnere         | Acutaas Chemicals   | MSc           | NO                       |
| Dhawal Doshi           | Acutaas Chemicals   | CA            | NO                       |
| Amit Chandra           | Birlasoft   | MBA           | NO                       |
| Vinesh Vala            | Birlasoft   | MBA           | NO                       |
| Maitreyee Vaishampayan | Birlasoft   | MSc           | NO                       |
| Keshav Lahoti          | Somany Ceramics   | CA, CFA       | NO                       |
| Rajesh Ravi            | Somany Ceramics   | MBA           | NO                       |
| Riddhi Shah            | Somany Ceramics   | MBA           | NO                       |
| Mahesh Nagda           | Somany Ceramics   | CA            | NO                       |

**Price movement**



**Disclosure:**

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