

BSE SENSEX	S&P CNX
83,818	25,776



Bloomberg	ICICIBC IN
Equity Shares (m)	7144
M.Cap.(INRb)/(USDb)	10074.6 / 111.4
52-Week Range (INR)	1500 / 1200
1, 6, 12 Rel. Per (%)	6/-8/2
12M Avg Val (INR M)	15648
Free float (%)	100.0

Financials Snapshot (INR b)

Y/E March	FY25	FY26E	FY27E
NII	812	876	1,020
OP	673	719	835
NP	472	497	570
NIM (%)	4.5	4.3	4.4
EPS (INR)	66.8	69.7	80.0
EPS Gr (%)	14.4	4.4	14.7
ABV/Sh (INR)	373	444	514
Cons. BV/Sh (INR)	438	514	603
Ratios			
RoA (%)	2.4	2.2	2.3
RoE (%)	18.0	16.1	16.1
Valuations			
P/BV (x) (Cons)	3.2	2.7	2.3
P/ABV (x)*	3.0	2.5	2.2
P/E (x)	20.8	20.0	17.4
Adj P/E (x)*	16.9	16.2	14.1

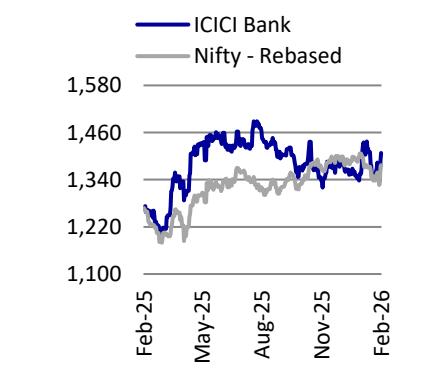
* Adjusted for Investment in subsidiaries

Shareholding pattern (%)

As On	Dec-25	Sep-25	Dec-24
Promoter	0.0	0.0	0.0
DII	38.2	36.8	36.8
FII	54.4	55.8	55.8
Others	7.4	7.4	7.4

FII Includes depository receipts

Stock Performance (1-year)



CMP: INR 1,408 TP: INR1,750 (+24%) Buy

Quality seldom comes at a bargain!

Well poised to sustain superior growth and profitability

- ICICI Bank (ICICIBC) has made steady progress in building a resilient, scalable franchise geared up to deliver steady profitable growth. Strengthened tech capabilities and superior underwriting have enhanced the bank's ability to serve a wider set of customers while keeping strong control over asset quality.
- The bank reported ~11.5% YoY loan growth in 3QFY26 (4% QoQ growth), driven by steady traction in secured retail and BB. Corporate loans also picked up. With an improved outlook in unsecured retail and improving demand visibility, the bank expects the growth momentum to remain steady in the coming quarters.
- ICICIBC's asset quality remains best-in-class, underpinned by disciplined underwriting, robust monitoring and strong recoveries, while the bank carries a healthy contingency buffer (0.9% of loans). Credit cost is, thus, expected to stay contained, with GNPA/NNPA improving to ~1.4%/0.3% by FY28E.
- The board's recommendation to extend Mr. Sandeep Bakhshi's tenure for two years removes a key overhang and reinforces leadership stability. This will later allow a planned management transition, thereby ensuring stable performance of the bank and long-term resilience.
- We estimate ICICIBC to deliver a CAGR of 17.6%/16% in PPoP/PAT over FY26-28, leading to RoA/RoE of 2.3%/16.1% by FY27E. ICICIBC has delivered modest 6% returns in FY26YTD against average 21% returns over FY23/24/25. This has resulted in stock trading at cheaper valuations vs. average trading valuations over past three years. ICICIBC remains our top BUY in the sector with a TP of INR1,750 (premised on 2.7x Sep'27E ABV + INR263 for subs).

Loan growth gaining traction; visible signs of a broad-based recovery

ICICIBC's credit growth has improved in recent quarters as the bank reported ~11.5% YoY growth in 3QFY26 (4% QoQ). The domestic portfolio expanded at a healthy pace, aided by better traction in secured retail segments and continued strength in BB. Corporate too witnessed healthy traction despite a competitive pricing environment. Management highlighted that demand in the ecosystem has held up well, with early signs of a more broad-based pick-up. The bank remains cautious in unsecured retail, where industry stress pockets have prompted tighter filters and sharper monitoring; however, credit card segment has started showing strong growth. That said, mortgages, CV/CE loans and other secured assets continue to see steady customer activity. With improving sentiment and loan growth picking up, ICICIBC expects to sustain the momentum in 4Q as well. We estimate a 16% CAGR over FY26-28, aided by growth recovery in unsecured retail and corporate segments.

Liability franchise robust; estimate ~15% deposit CAGR over FY26-28E

The bank continues to strengthen its liability franchise through diversified acquisition engines, including corporate salary accounts, transaction banking, digital channels and an expanding physical network. While CASA accretion remains challenging industry-wide, ICICIBC focuses on building stability rather than chasing rate-sensitive deposits. Deposit growth in 3Q was 9% YoY, led by improvement in CA balances. The bank's liquidity position is robust, with LCR comfortably above regulatory thresholds, ensuring flexibility to support upcoming loan growth without compromising the balance sheet. Management reiterated that deposit pricing actions are calibrated to maintain competitive positioning while safeguarding margin stability. In the medium term, strong customer engagement, deep ecosystem partnerships and branch-led sourcing should help the bank sustain double-digit deposit CAGR. We expect deposit growth to be healthy at 15% CAGR over FY26-28E.

NIMs stable despite pressure; repricing cycle and repo rate movement to shape near-term trajectory

NIMs have been largely stable in recent quarters, aided by a reduction in the cost of deposits, a steady loan mix, and disciplined pricing across retail and corporate books. Management expects NIMs to remain broadly flat, as the CRR cut and residual TD repricing largely offset the full transmission of the repo rate cut. The impact of the recent repo rate cut is expected to flow through in 4Q, keeping NIMs range-bound. Overall, ICICIBC's careful loan mix, strong risk filters and disciplined pricing approach should help manage margin pressures effectively in a falling rate environment. We expect NIMs at 4.3% in FY26E and stabilizing at 4.4-4.5% over FY27-28E.

Cost leadership to continue; C/I ratio to sustain at ~38-39% over FY27-28E

ICICIBC continues to invest meaningfully in technology, customer delivery, analytics and talent while keeping cost ratios under control. In 3Q, the bank reported an impact of INR1.45b related to the new labor code, which resulted in C/I ratio inching up to 40.8%. The bank expects expense intensity to remain manageable as digital adoption scales further, distribution productivity improves, and operating processes become increasingly simplified. Management reiterated that investments will remain aligned to long-term priorities and calibrated to revenue visibility. While the bank has executed well on cost control, we estimate the C/I ratio to stabilize at 38-39% over FY27-28E.

Leadership overhang addressed; planned transition to ensure operating continuity!

ICICIBC board has recommended a further two-year term for Mr. Bakhshi to the RBI, which has addressed a key overhang for the stock. Under Mr. Bakhshi's leadership, the bank has undergone a radical transformation, shifting emphasis from individual to team performance. This strategic shift has enabled the bank to consistently deliver stronger outcomes, thus moving away from a culture that previously incentivized individual stardom. The 'One Bank, One team' approach has encouraged employees to collectively work toward the greater organizational goals, thus helping achieve superior results. The bank's strong focus on core PPoP growth while fostering a cohesive organizational culture underpins its position as a

resilient and successful institution. The bank distinguishes itself with a strong leadership bench and a commitment to structured processes, which will enable continued delivery over the long term.

Asset quality robust; credit cost to sustain at 45-50bp over FY27-28E

The bank's asset quality remains among the best in the industry, supported by strong underwriting, due diligence and adherence to processes and healthy recoveries, backed by robust monitoring systems. Provision buffer remains strong, with contingency reserves of INR131b (0.9% of loans), providing adequate insulation against macro stress. During 3Q, the bank created INR12.8b of provisions as certain agricultural exposures (estimated at INR200-250b) were identified as not fully compliant with PSL norms; however, management expects credit costs to remain under control. Overall, we estimate GNPA/NNPA to further improve to ~1.4%/0.3% by FY28E and credit cost to remain at 45-50bp over FY27-28E.

Valuation and view: Reiterate Buy with TP of INR1,750

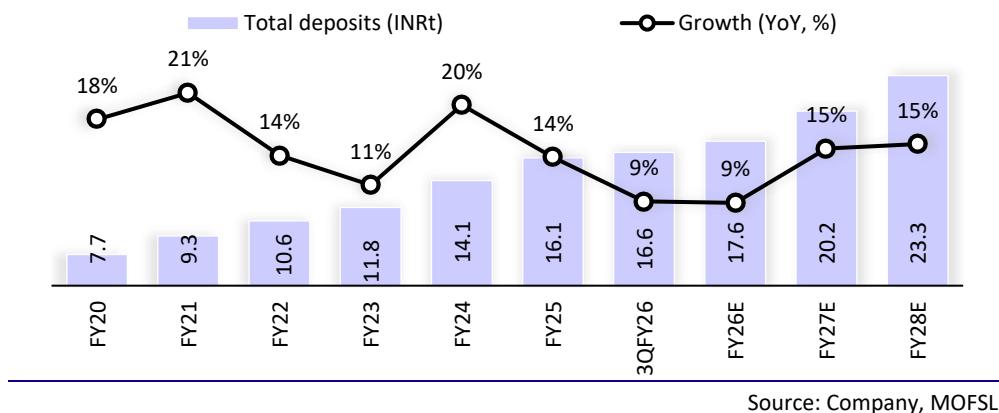
ICICIBC has entered a phase where its operating variables exhibit far less volatility and the bank appears well poised to sustain this leadership over coming years. The bank remains firmly on track to deliver RoA of ~2.2% in FY26E (despite one-off provisions in 3Q) and RoE of ~16% over FY26-27. The bank's approach is measured and deliberate, avoiding aggressive expansion while capturing market share in segments where risk-adjusted returns are favorable. With the expansion of Mr. Bakhshi's term, the bank is well positioned to continue its journey of delivering best-in-class growth and profitability and remains one of the most dependable large-bank stories in the sector. We thus estimate ICICI Bank to deliver a CAGR of 17.6%/16% in PPoP/PAT over FY26-28E, leading to RoA/RoE of 2.3%/16.1% by FY27E. **ICICIBC remains our top BUY in the sector with a TP of INR1,750 (premised on 2.7x Sep'27E ABV + INR263 for subs).**

Liability franchise robust

Estimate ~15% deposit CAGR over FY26-28E

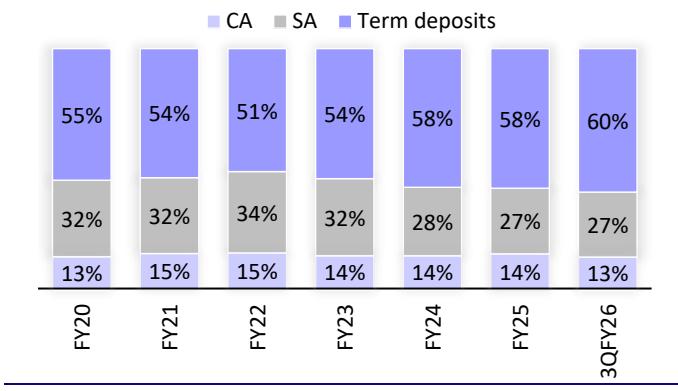
- ICICIBC continues to strengthen its liability franchise through diversified acquisition engines, including corporate salary accounts, transaction banking, digital channels and an expanding physical network. While CASA accretion remains challenging industry-wide, ICICIBC focuses on building stability rather than chasing rate-sensitive deposits.
- Deposit growth in 3Q was 9% YoY, led by improvement in CA balances. The bank's liquidity position remains robust, with LCR comfortably above regulatory thresholds, ensuring flexibility to support upcoming loan growth without compromising the balance sheet. Management has reiterated that deposit pricing actions are calibrated to maintain competitive positioning while safeguarding margin stability.
- Over the medium term, strong customer engagement, deep ecosystem partnerships and branch-led sourcing are expected to sustain double-digit deposit CAGR. We expect deposit growth to be healthy at 15% CAGR over FY26-28E.

Exhibit 1: Estimate deposits to report ~15% CAGR over FY26-28E



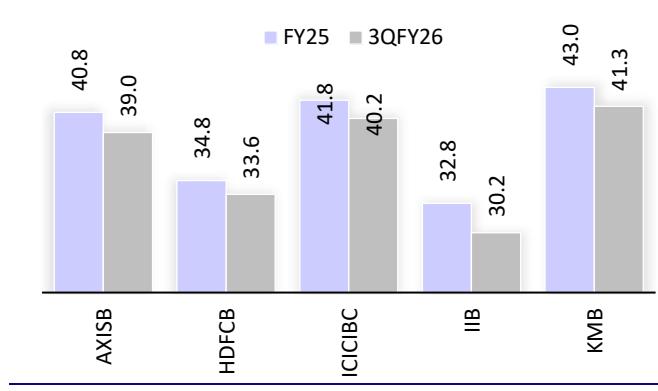
Source: Company, MOFSL

Exhibit 2: CASA ratio moderated to 40.2% in 3QFY26



Source: Company, MOFSL

Exhibit 3: ICICI is placed better on CASA ratio vs. most peers



Source: Company, MOFSL

NIMs stable despite pressure

Repricing cycle and repo rate movement to shape near-term trajectory

- NIMs has been largely stable in recent quarters, aided by a reduction in cost of deposits, steady loan mix and disciplined pricing across retail and corporate book. Management expects NIMs to remain broadly flat, as the CRR cut and residual TD re-pricing largely offset the full transmission of the repo rate cut.
- The impact of recent repo rate cut is expected to flow through in 4Q, keeping NIMs range bound. Overall, ICICIBC's careful loan mix, strong risk filters and disciplined pricing approach should help manage margin pressures effectively in a falling rate environment. We expect NIMs at 4.3% in FY26E and stabilizing at 4.4-4.5% over FY27-28E.

Exhibit 4: Estimate 17.5% CAGR in NII over FY26-28E

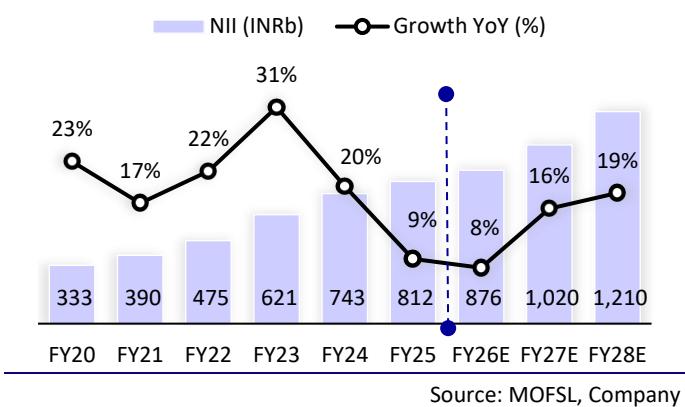


Exhibit 5: NIMs likely to recover from FY27E

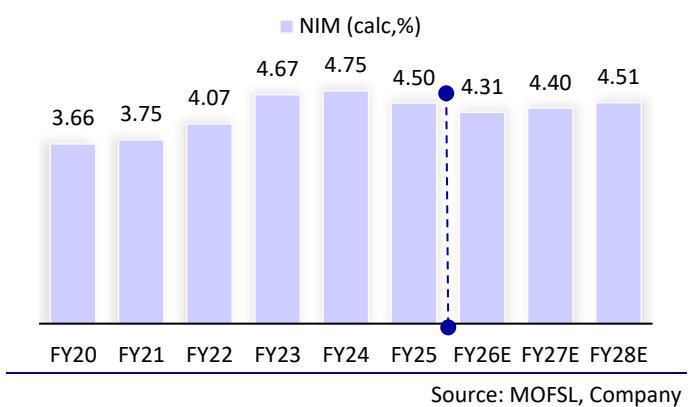
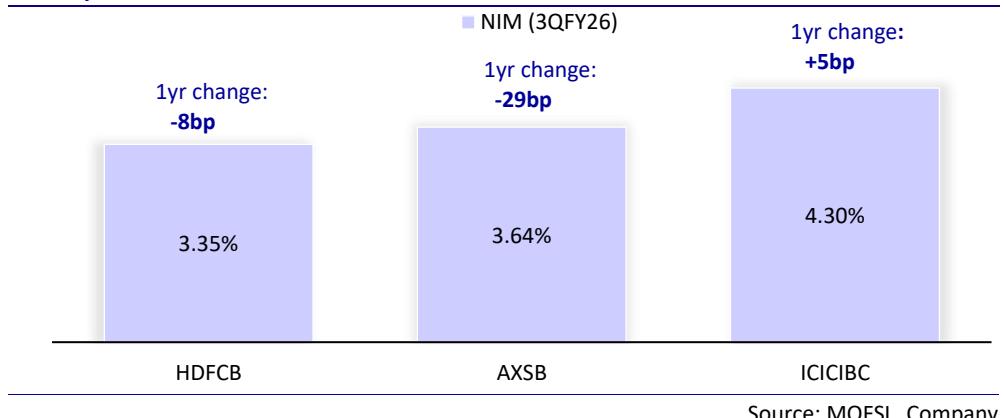


Exhibit 6: NIM expanded for ICICIBC by 5bp over a year vs. moderation of 25bp for AXSB and 8bp for HDFCB

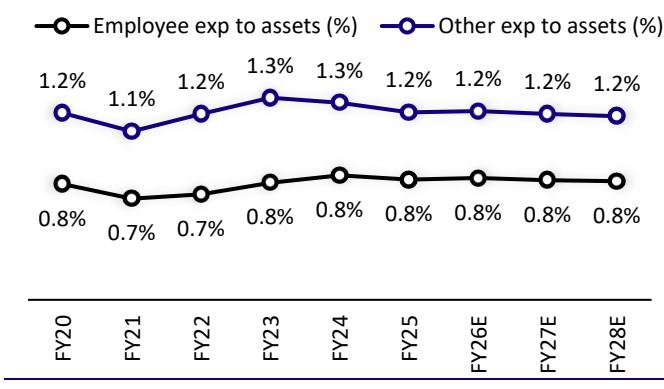


Cost leadership to continue; C/I ratio to sustain at ~38-39% over FY27-28E

Operating leverage to gradually strengthen

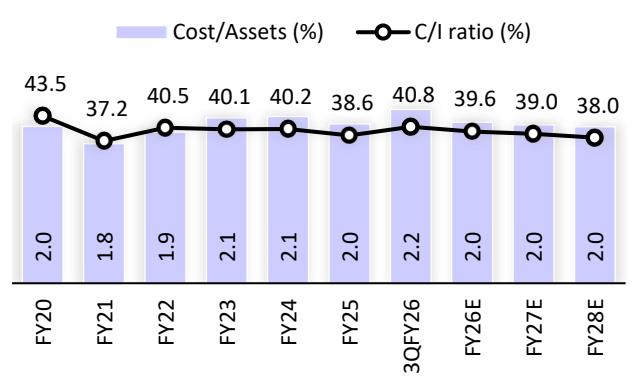
- ICICIBC continues to invest meaningfully in technology, customer delivery, analytics and talent, and yet the bank maintains a strong control on overall cost ratios. In 3QFY26, the bank reported an impact of INR1.45b, arising from transition to new labor code, which resulted in C/I ratio inching up to 40.8%.
- The bank expects expense intensity to remain manageable as digital adoption scales further, distribution productivity improves, and operating processes become increasingly simplified. The cost-to-income ratio is expected to remain comfortable, and with mid-teens operating profit growth expected over the medium term, core profitability should benefit steadily.
- Management reiterated that investments will remain aligned to long-term strategic priorities and calibrated to revenue visibility. While the bank has executed well on cost control, we estimate the C/I ratio to stabilize at 38-39% over FY27-28E.

Exhibit 7: Expense ratios stable despite tech investments



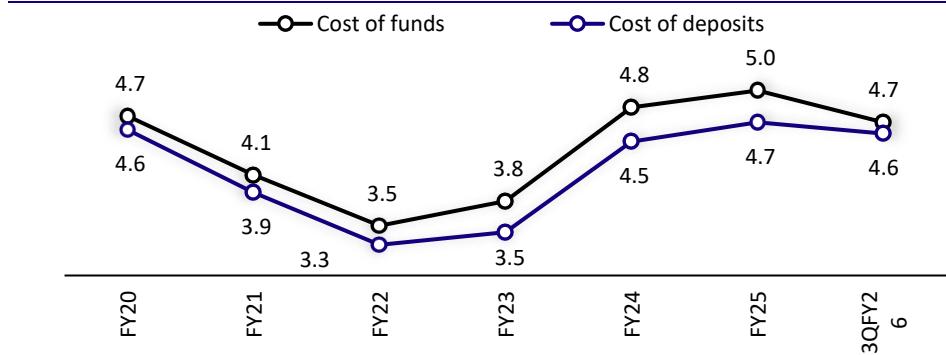
Source: Company, MOFSL

Exhibit 8: Estimate C/I ratio to moderate to ~38% by FY28E



Source: Company, MOFSL

Exhibit 9: Cost of funds to ease further due to rate cuts



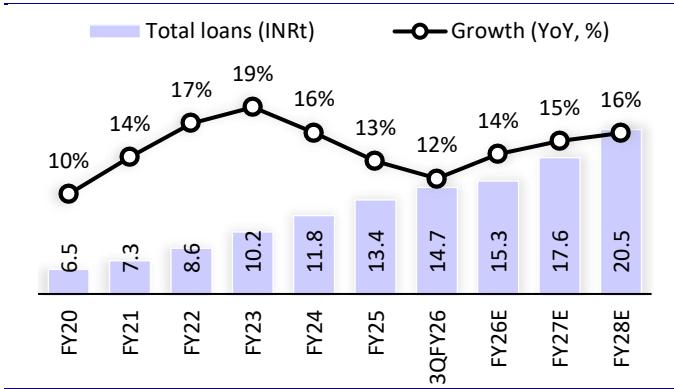
Source: MOFSL, Company

Loan growth gaining traction; visible signs of a broad-based recovery

Business Banking acting as strong growth frontier; mix rises to ~21%

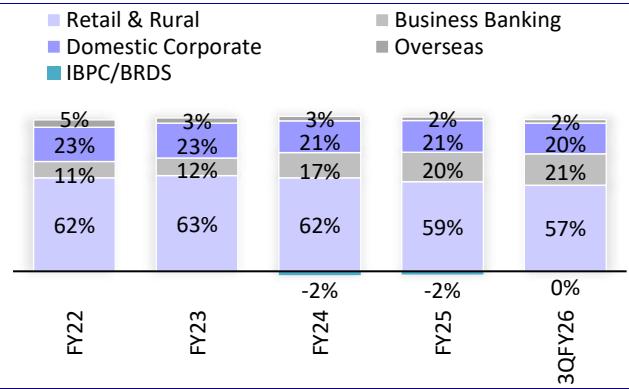
- ICICIBC credit growth has shown improved traction in recent quarters as the bank reported ~11.5% YoY growth in 3QFY26 (4% QoQ). The domestic portfolio expanded at a healthy pace, aided by better traction in secured retail segments and continued strength in BB. Corporate too witnessed healthy traction despite a competitive pricing environment.
- Management highlighted that demand across ecosystem has held up well, with early signs of a more broad-based pick-up. The bank continues to remain cautious in unsecured retail, where industry stress pockets have prompted tighter filters and sharper monitoring; however, credit card has started showing strong growth.
- That said, mortgages, CV/CE loans and other secured assets continue to see steady customer activity. With improving sentiment and loan growth picking up, ICICIBC expects momentum to sustain in 4Q as well. We estimate 16% CAGR over FY26-28E, supported by growth recovery in unsecured retail and corporate segments.

Exhibit 10: Estimate 16% loan CAGR over FY25-27E, leading to a loan book of ~INR18t by FY27



Source: Company, MOFSL

Exhibit 11: Business Banking is performing well, forming ~21% of total loans

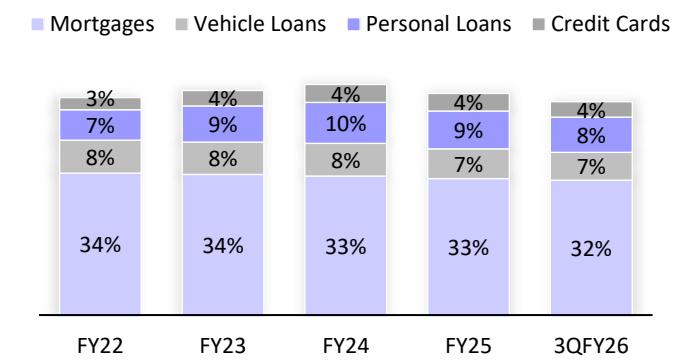


Source: Company, MOFSL

- **Business Banking has been performing well (~21% of total loans), driven by targeted investments in distribution, credit underwriting, and digital capabilities.**
- The bank has equipped its branches to serve the Business Banking and self-employed customer segments while enhancing credit underwriting models for timely credit delivery.
- **With low credit costs and robust customer-serving capabilities, ICICIBC has managed this segment effectively, positioning it for sustainable growth.**
- Digital offerings and transaction banking have further fueled growth, improving both lending and fee income. The portfolio is granular, well-diversified across industries and geographies, and has shown solid credit performance.
- **Retail & Rural loans, however, grew at a modest 7% YoY in 3QFY26 and constitute 57.1% of total loans.**

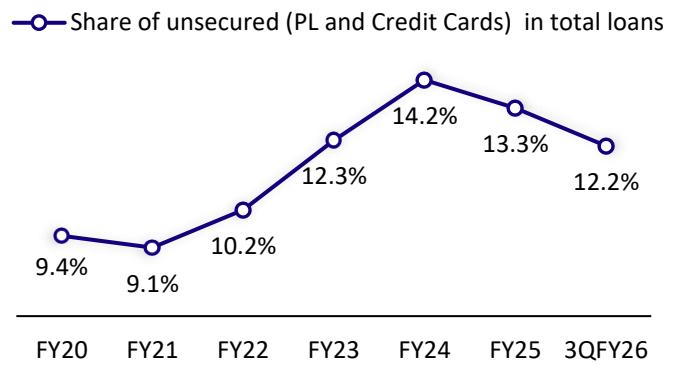
- ICICIBC is tilting its business mix toward the high-yielding portfolio while maintaining a balanced growth across segments, along with robust portfolio quality. Business Banking growth is expected to outpace the overall loan portfolio, while credit card volumes are also likely to gain traction in the coming quarters. We, thus, estimate a 16% loan CAGR over FY26-28E.

Exhibit 12: Retail loan mix: Mortgage constitutes 32% of total loans in 3QFY26



Source: Company, MOFSL

Exhibit 13: Unsecured loans: Mix of Credit Cards and Personal loans has moderated to 12.2% of total loans



Source: Company, MOFSL

Focus remains on building digital platform to provide a full bouquet of services and end-to-end solutions

Redefining banking through digital leadership

Fueling growth with AI-driven innovation and new digital launches

- The theme ‘Bank to Bank Tech’ reflects ICICIBC’s sharp focus on embedding digital and technological transformation across all areas — from customer engagement to internal operations efficiency.
- The bank’s flagship mobile platforms, **iMobile Pay** (retail) and **InstaBIZ** (business banking), have scaled impressively. In FY25, iMobile Pay crossed 10m active non-ICICIBC customers, while InstaBIZ was used by over 3m SMEs and self-employed customers. **These apps now account for a significant share of onboarding and transaction activity, making them among the most widely used open-architecture banking platforms in India.**
- In FY25, 93% of savings account transactions and over 80% of retail fixed deposit transactions were performed digitally. Overall, **over 95% of financial transactions by individuals were conducted through digital channels**, highlighting the near-universal adoption of digital banking.
- The bank introduced a revamped InstaBIZ 3.0, allowing even non-ICICIBC customers to access business banking solutions like instant current account opening, GST/tax payments, supply chain financing, and integration with accounting platforms.
- It continued scaling STACKs — sector-focused ecosystems. Export STACK expanded with integrated logistics and compliance solutions, digitizing the export cycle end-to-end. Real Estate STACK grew with modules for digital escrow services and faster home loan approvals.
- The bank deepened its offering of Insta EPC (Export Packing Credit), an industry-first, instant digital export finance product. In FY25, transaction volumes through Insta EPC more than doubled YoY, driven by strong adoption among SMEs.
- A new version of the Neo Remittance System (NRS) was launched with features such as real-time tracking, auto-compliance checks, and smart repeat transactions. In FY25, ICICIBC processed over USD25b equivalent of outward remittances digitally, strengthening its market leadership.
- The iLens digital lending platform became the core engine for mortgages, processing ~70% of new home loan sanctions digitally. In FY25, the platform was extended to NRI home loans with end-to-end digital processing, pre-approved personal loan and home loan top-up offers, and instant sanction letters integrated with property portals.
- **New digital launches in FY25 included:**
 - **Smart lockers** — AI-enabled digital lockers accessible via iMobile Pay.
 - **AI-powered fraud prevention engine** — deployed across digital payments, reducing fraud cases by ~30% YoY.
 - **Digital Rupee (CBDC) retail pilot expansion** — ICICIBC onboarded both retail and merchant customers in select cities, becoming one of the top banks in the RBI’s e-pilot.
 - **API Banking 2.0** — offering corporates and fintechs plug-and-play solutions for payments, collections, and reconciliation.
- The bank also leveraged AI and advanced analytics for underwriting, fraud detection, and customer engagement. **In FY25, ~40% of retail loan disbursements were based on AI-driven credit decisions.**

Exhibit 14: Key performance parameters of the digital banking units

Key performance parameters	Oct'22-Mar'23	FY24	FY25
No. of accounts opened	326	1,517	763
No. of credit cards	181	839	632
No. of loans	52	259	207
Count of financial transactions	33,444	91,485	97,553
Count of non-financial transactions	2,068	16,511	18,726
No. of frauds	Nil	Nil	Nil
No. of grievances received	6	11	9
No. of digital awareness/literacy camps arranged	51	197	224

Source: MOFSL, Company

Exhibit 15: Market share in o/s credit cards

Market Share (%)	FY20	FY21	FY22	FY23	FY24	FY25
HDFCB	25.1	24.2	22.5	20.6	20.2	21.7
SBI cards	18.3	19.1	18.7	19.7	18.6	19.0
ICICIBC	15.8	17.1	17.6	16.9	16.7	16.6
AXSB	12.1	11.5	12.3	14.2	14.0	13.6
KMB	4.0	3.9	4.3	5.8	5.8	4.4

Source: MOFSL, Company

Exhibit 16: Market share in credit card spends

Market Share (%)	FY20	FY21	FY22	FY23	FY24	FY25
HDFCB	23.2	20.8	26.4	27.9	27.0	27.1
SBI cards	14.4	13.1	19.1	18.2	17.8	15.6
ICICIBC	9.9	9.8	20.0	17.9	17.7	18.9
AXSB	8.4	5.6	8.6	9.4	11.9	11.6
IIB	3.3	2.8	4.7	5.0	4.9	4.9

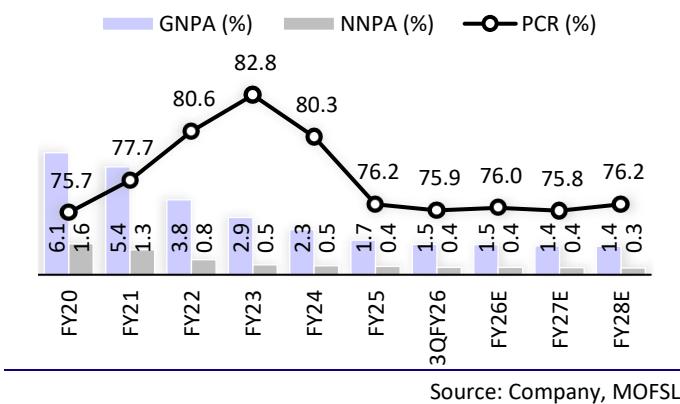
Source: MOFSL, Company

Asset quality robust; credit cost to sustain at ~45-50bp over FY27-28E

Restructured book has moderated to 0.11% of loans

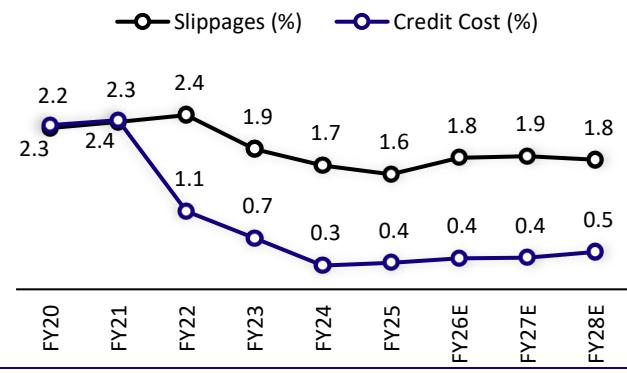
- ICICIBC's asset quality remains among the best in the industry, supported by strong underwriting, due diligence and adherence to processes and healthy recoveries backed by robust monitoring systems.
- Provision buffers remain strong, with contingency reserves of INR131b (0.9% of loans), providing adequate insulation against macro stress. Accordingly, management expects credit costs to remain contained on the back of strong underwriting and analytics-led monitoring.
- During 3Q, the bank created INR12.8b of provisions as certain agricultural exposures (estimated at INR200–250b) were identified as not fully compliant with PSL norms; these provisions will be maintained until repayment or renewal in line with guidelines, while the bank works to realign the portfolio, even as PSL compliance costs have risen partly due to higher PSLC purchases. Overall, we estimate GNPA/NNPA to further improve to ~1.4%/0.3% by FY28E, while credit cost sustains at 45-50bp over FY27-28E.

Exhibit 17: Est. GNPA/NNPA ratios at 1.4%/0.3% for FY28



Source: Company, MOFSL

Exhibit 18: Est. credit cost to remain at 40-50bps over FY27-28E



Source: Company, MOFSL

Valuations and view

- **Maintain BUY with a TP of INR1,750:** ICICIB has entered a phase where its operating variables exhibit far less volatility and the bank appears well poised to sustain this leadership over coming years. The bank remains firmly on track to deliver RoA of ~2.2% during FY26E (despite one-off provisions in 3Q) and RoE of ~16% over FY26–27.
- The bank's approach remains measured and deliberate, avoiding aggressive expansion while capturing market share in segments where risk-adjusted returns are favorable. With the term extension of Mr. Bakhshi, the bank is well-positioned to continue its journey of delivering best-in-class growth and profitability and remains one of the most dependable large-bank stories in the sector.
- We thus estimate ICICIB to deliver a CAGR of 17.6%/16% in PPO/PAT over FY26-28E, leading to RoA/RoE of 2.3%/16.1% by FY27E. **ICICIB remains our top BUY in the sector with a TP of INR1,750 (premised on 2.7x Sep'27E ABV + INR263 for subs).**

Exhibit 19: ICICI Bank: SOTP-based Sep'27E valuations

	Stake (%)	Total Value INR b	Value Per Share INR	% of Total Value	Rationale
ICICI Bank	100	10,635	1,487	85.0	2.7x Sep'27E ABV
ICICI Pru Life Insurance	51	534	75	4.3	1.6x Sep'27E EV
ICICI Lombard General Insurance	51	550	77	4.4	28x Sep'27E PAT
ICICI Pru AMC	51	677	95	5.4	36x Sep'27E PAT
ICICI Securities	100	427	60	3.4	15x Sep'27E PAT
Others (Ventures, Home Finance, PD, Overseas subs)	100	156	22	1.2	
Total Value of Ventures	2,344	329	18.8		
Less: 20% holding Discount		469	66	3.8	
Value of Key Ventures (Post Holding Co. Disc)		1,875	263	15.0	
Target Price Post 20% Holding Co. Disc.		12,510	1,750		

Source: MOFSL, Company

Exhibit 20: DuPont Analysis — Estimate RoA/RoE at ~2.3%/16.3% for FY28

Y/E March	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Interest Income	6.54	7.29	8.27	8.18	7.79	7.85	7.87
Interest Expense	2.95	3.14	3.97	4.12	3.86	3.78	3.69
Net Interest Income	3.59	4.15	4.30	4.07	3.94	4.06	4.18
Core Fee Income	1.04	1.19	1.15	1.11	1.18	1.21	1.16
Trading and others	0.36	0.13	0.18	0.32	0.23	0.18	0.20
Non-Interest income	1.40	1.32	1.33	1.43	1.41	1.39	1.36
Total Income	5.00	5.47	5.63	5.50	5.34	5.45	5.54
Operating Expenses	2.02	2.19	2.26	2.12	2.12	2.12	2.11
Employee cost	0.73	0.81	0.88	0.83	0.83	0.83	0.83
Others	1.29	1.39	1.39	1.29	1.29	1.29	1.28
Operating Profits	2.97	3.28	3.36	3.37	3.23	3.33	3.43
Core operating Profits	2.61	3.14	3.18	3.05	3.00	3.15	3.24
Provisions	0.65	0.45	0.21	0.23	0.28	0.32	0.37
PBT	2.32	2.83	3.15	3.14	2.95	3.01	3.06
Tax	0.55	0.70	0.79	0.77	0.72	0.74	0.75
RoA	1.77	2.13	2.37	2.37	2.23	2.27	2.31
Less: Dividend from Subs	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Core RoA (ex-income from subs)	1.6	2.0	2.3	2.3	2.1	2.2	2.2
Leverage	8.5	8.2	8.0	7.6	7.2	7.1	7.1
RoE	15.0	17.5	18.9	18.0	16.1	16.1	16.3

Source: MOFSL, Company

Financials and valuations

Income Statement						(INR b)
Y/E March	FY23	FY24	FY25	FY26E	FY27E	FY28E
Interest Income	1,092.3	1,428.9	1,632.6	1,735.3	1,970.2	2,279.3
Interest Expended	471.0	685.9	821.0	858.9	950.0	1,068.9
Net Interest Income	621.3	743.1	811.6	876.4	1,020.2	1,210.4
-growth (%)	30.9	19.6	9.2	8.0	16.4	18.6
Other Income	198.3	229.6	285.1	313.6	348.1	393.3
Total Income	819.6	972.6	1,096.7	1,189.9	1,368.3	1,603.7
-growth (%)	24.2	18.7	12.8	8.5	15.0	17.2
Operating Exp.	328.7	391.3	423.7	471.3	533.5	610.1
Operating Profits	490.9	581.3	673.0	718.6	834.8	993.6
-growth (%)	25.1	18.4	15.8	6.8	16.2	19.0
Core PPoP	490.4	573.2	650.7	708.4	823.4	980.7
-growth (%)	27.2	16.9	13.5	8.9	16.2	19.1
Provisions	66.7	36.4	46.8	62.7	79.5	107.6
PBT	424.2	544.9	626.2	655.9	755.4	886.0
Tax	105.2	136.0	153.9	159.4	185.8	218.0
Tax Rate (%)	24.8	25.0	24.6	24.3	24.6	24.6
PAT	319.0	408.9	472.3	496.5	569.5	668.0
-growth (%)	36.7	28.2	15.5	5.1	14.7	17.3

Balance Sheet

Y/E March	FY23	FY24	FY25	FY26E	FY27E	FY28E
Equity Share Capital	14.0	14.0	14.2	14.2	14.2	14.2
Reserves & Surplus	1,985.6	2,355.9	2,885.8	3,314.7	3,815.1	4,411.9
Net Worth	1,999.5	2,369.9	2,900.1	3,328.9	3,829.4	4,426.2
Deposits	11,808.4	14,128.2	16,103.5	17,552.8	20,168.2	23,274.1
-growth (%)	10.9	19.6	14.0	9.0	14.9	15.4
- CASA Deposits	5,412.6	5,958.7	6,737.3	7,021.1	8,248.8	9,821.7
Borrowings	1,193.3	1,249.7	1,235.4	1,417.8	1,641.5	1,933.4
Other Liabilities & Prov.	833.3	953.2	922.8	1,052.0	1,220.3	1,415.5
Total Liabilities	15,834.5	18,701.1	21,161.7	23,351.5	26,859.3	31,049.2
Current Assets	1,194.4	1,399.3	1,855.6	1,888.9	2,059.9	2,254.5
Investments	3,623.3	4,619.4	5,047.6	5,602.8	6,454.4	7,487.1
-growth (%)	16.8	27.5	9.3	11.0	15.2	16.0
Loans	10,196.4	11,844.1	13,417.7	15,296.1	17,636.4	20,475.9
-growth (%)	18.7	16.2	13.3	14.0	15.3	16.1
Net Fixed Assets	96.0	108.6	128.4	130.3	140.7	152.0
Other Assets	732.0	743.8	733.2	433.3	567.8	679.7
Total Assets	15,842.1	18,715.1	21,182.4	23,351.5	26,859.3	31,049.2

Asset Quality

GNPA	299.9	273.1	235.2	234.5	257.7	296.6
NNPA	51.5	53.8	55.9	56.2	62.2	70.5
GNPA Ratio (%)	2.87	2.26	1.73	1.52	1.45	1.43
NNPA Ratio (%)	0.51	0.45	0.42	0.37	0.35	0.34
Slippage Ratio (%)	1.9	1.7	1.6	1.8	1.9	1.8
Credit Cost (%)	0.7	0.3	0.4	0.43	0.44	0.52
PCR (Excl Technical write off) (%)	82.8	80.3	76.2	76.0	75.8	76.2

E: MOFSL Estimates

Financials and valuations

Ratios

Y/E March	FY23	FY24	FY25	FY26E	FY27E	FY28E
Yield and Cost Ratios (%)						
Avg. Yield - Earning Assets	8.2	9.1	9.0	8.5	8.5	8.5
Avg. Yield on loans	8.9	10.1	10.0	9.3	9.3	9.3
Avg. Yield on Investments	6.2	6.9	6.8	6.6	6.6	6.5
Avg. Cost-Int. Bear. Liab.	3.8	4.8	5.0	4.7	4.7	4.5
Avg. Cost of Deposits	3.5	4.5	4.7	4.5	4.5	4.4
Interest Spread	4.4	4.3	4.0	3.8	3.8	3.9
Net Interest Margin	4.67	4.75	4.50	4.31	4.40	4.51
Capitalisation Ratios (%)						
CAR	18.3	16.3	16.6	17.2	17.0	16.8
Tier I	17.6	15.6	15.9	16.4	16.3	16.2
-CET-1	17.1	15.6	15.9	16.4	16.3	16.2
Tier II	0.7	0.7	0.6	0.8	0.7	0.6
Business Ratios (%)						
Loan/Deposit Ratio	86.3	83.8	83.3	87.1	87.4	88.0
CASA Ratio	45.8	42.2	41.8	40.0	40.9	42.2
Cost/Assets	2.1	2.1	2.0	2.0	2.0	2.0
Cost/Total Income	40.1	40.2	38.6	39.6	39.0	38.0
Cost/Core Income	40.1	40.6	39.4	40.0	39.3	38.4
Int. Expended/Int.Earned	43.1	48.0	50.3	49.5	48.2	46.9
Other Inc./Net Income	24.2	23.6	26.0	26.4	25.4	24.5
Empl. Cost/Op. Exps.	36.7	38.7	39.0	39.2	39.2	39.2
Efficiency Ratios (INRm)						
Employee per branch (in nos)	21.9	20.8	18.5	21.2	21.4	21.6
Staff cost per employee	0.9	1.1	1.3	1.1	1.2	1.2
CASA per branch	917.4	913.5	964.8	922.4	994.2	1,086.1
Deposits per branch	2,001.4	2,165.9	2,306.1	2,306.1	2,430.9	2,573.7
Business per Employee	170.6	191.1	228.5	203.4	212.8	223.9
Profit per Employee	2.5	3.0	3.7	3.1	3.2	3.4
Valuation						
	FY23	FY24	FY25	FY26E	FY27E	FY28E
RoE (%)	17.5	18.9	18.0	16.1	16.1	16.3
Core RoE (%)	18.4	19.8	19.2	16.9	16.6	16.7
RoA (%)	2.1	2.4	2.4	2.2	2.3	2.3
RoRWA (%)	3.1	3.3	3.2	2.9	2.8	2.8
Book Value (INR)	285.0	337.0	407.2	464.5	534.7	618.5
-growth (%)	17.4	18.3	20.8	14.1	15.1	15.7
Price-BV (x)	4.0	3.3	2.8	2.4	2.1	1.8
Adjusted Book Value	267.1	315.0	373.4	444.1	514.5	598.2
-growth (%)	19.3	17.9	18.5	18.9	15.9	16.3
Adjusted Price-ABV (x)	4.2	3.6	3.0	2.5	2.2	1.9
Consol Book Value (INR)	306	363	438	514	603	692
-growth (%)	16.8	18.5	20.7	17.5	17.3	14.6
Price-Consol BV (x)	4.5	3.8	3.2	2.7	2.3	2.0
EPS (INR)	45.8	58.4	66.8	69.7	80.0	93.8
-growth (%)	36.0	27.5	14.4	4.4	14.7	17.3
Price-Earnings (x)	30.4	23.8	20.8	20.0	17.4	14.8
Adj. Price-Earnings (x)	24.7	19.3	16.9	16.2	14.1	12.0
Dividend Per Share (INR)	5.0	8.0	9.9	9.5	9.7	10.0
Dividend Yield (%)	0.4	0.6	0.7	0.7	0.7	0.7

E: MOFSL Estimates

Investment in securities market are subject to market risks. Read all the related documents carefully before investing

Explanation of Investment Rating	
Investment Rating	Expected return (over 12-month)
BUY	>=15%
SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

Disclosures

The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations). Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH000000412 and BSE enlistment no. 5028. MOFSL, the Research Entity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Depository participant services & distribution of various financial products. MOFSL is a listed public company, the details in respect of which are available on www.motilaloswal.com. MOFSL is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL), NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products and is a member of Association of Portfolio Managers in India (APMI) for distribution of PMS products. Details of associate entities of Motilal Oswal Financial Services Ltd. are available on the website at <http://onlinereports.motilaloswal.com/Dormant/documents/Associate%20Details.pdf>

MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may: (a) from time to time, have a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein. (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.

MOFSL and / or its affiliates do and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report. Compensation of Research Analysts is not based on any specific merchant banking, investment banking or brokerage services transactions. Details of pending Enquiry Proceedings of Motilal Oswal Financial Services Limited are available on the website at <https://galaxy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx>

A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com. Research Analyst views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of MOFSL or its associates maintains arm's length distance with Research Team as all the activities are segregated from MOFSL research activity and therefore it can have an independent view with regards to Subject Company for which Research Team have expressed their views.

Regional Disclosures (outside India)

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

For Hong Kong:

This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motilal Oswal Securities (SEBI Reg. No. INH000000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong.

For U.S.

Motilal Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the "1934 act") and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act" and together with the 1934 Act, the "Acts"), and under applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., MOFSL has entered into a chaperoning agreement with a U.S. registered broker-dealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this chaperoning agreement.

The Research Analysts contributing to the report may not be registered/qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.

For Singapore

In Singapore, this report is being distributed by Motilal Oswal Capital Markets (Singapore) Pte. Ltd. ("MOCMSPL") (UEN 201129401Z), which is a holder of a capital markets services license and an exempt financial adviser in Singapore. This report is distributed solely to persons who (a) qualify as "institutional investors" as defined in section 4A(1)(c) of the Securities and Futures Act of Singapore ("SFA") or (b) are considered "accredited investors" as defined in section 2(1) of the Financial Advisers Regulations of Singapore read with section 4A(1)(a) of the SFA. Accordingly, if a recipient is neither an "institutional investor" nor an "accredited investor", they must immediately discontinue any use of this Report and inform MOCMSPL.

In respect of any matter arising from or in connection with the research you could contact the following representatives of MOCMSPL. In case of grievances for any of the services rendered by MOCMSPL write to grievances@motilaloswal.com.

Nainesh Rajani

Email: nainesh.rajani@motilaloswal.com

Contact: (+65) 8328 0276

Specific Disclosures

1. Research Analyst and/or his/her relatives do not have a financial interest in the subject company(ies), as they do not have equity holdings in the subject company(ies).
MOFSL has financial interest in the subject company(ies) at the end of the week immediately preceding the date of publication of the Research Report: No.
Nature of Financial interest is holding equity shares or derivatives of the subject company
2. Research Analyst and/or his/her relatives do not have actual/beneficial ownership of 1% or more securities in the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report: No
MOFSL has actual/beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report: No
3. Research Analyst and/or his/her relatives have not received compensation/other benefits from the subject company(ies) in the past 12 months.
MOFSL may have received compensation from the subject company(ies) in the past 12 months.
4. Research Analyst and/or his/her relatives do not have material conflict of interest in the subject company at the time of publication of research report.
MOFSL does not have material conflict of interest in the subject company at the time of publication of research report.
5. Research Analyst has not served as an officer, director or employee of subject company(ies).
6. MOFSL has not acted as a manager or co-manager of public offering of securities of the subject company in past 12 months.
7. MOFSL has not received compensation for investment banking /merchant banking/brokerage services from the subject company(ies) in the past 12 months.
8. MOFSL may have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company(ies) in the past 12 months.
9. MOFSL may have received compensation or other benefits from the subject company(ies) or third party in connection with the research report.
10. MOFSL has not engaged in market making activity for the subject company.

The associates of MOFSL may have:

- financial interest in the subject company
- actual/beneficial ownership of 1% or more securities in the subject company at the end of the month immediately preceding the date of publication of the Research Report or date of the public appearance.
- received compensation/other benefits from the subject company in the past 12 months
- any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.
- acted as a manager or co-manager of public offering of securities of the subject company in past 12 months
- be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies)
- received compensation from the subject company in the past 12 months for investment banking / merchant banking / brokerage services or from other than said services.
- Served subject company as its clients during twelve months preceding the date of distribution of the research report.

The associates of MOFSL has not received any compensation or other benefits from third party in connection with the research report

Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, It does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures.

Analyst Certification

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

Terms & Conditions:

This report has been prepared by MOFSL and is meant for sole use by the recipient and not for circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of MOFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. MOFSL will not treat recipients as customers by virtue of their receiving this report.

Disclaimer:

The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent. This report and information herein is solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. The Disclosures of Interest Statement incorporated in this document is provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. This information is subject to change without any prior notice. The Company reserves the right to make modifications and alterations to this statement as may be required from time to time without any prior approval. MOFSL, its associates, their directors and the employees may from time to time, effect or have effected an own account transaction in, or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for, or solicit investment banking or other business from, any company referred to in this report. Each of these entities functions as a separate, distinct and independent of each other. The recipient should take this into account before interpreting the document. This report has been prepared on the basis of information that is already available in publicly accessible media or developed through analysis of MOFSL. The views expressed are those of the analyst, and the Company may or may not subscribe to all the views expressed therein. This document is being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction. Neither the Firm, not its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. The person accessing this information specifically agrees to exempt MOFSL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays.

This report is meant for the clients of Motilal Oswal only.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI, enlistment as RA with Exchange and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors

Registered Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 - 71934200 / 71934263; www.motilaloswal.com.

Correspondence Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad (West), Mumbai- 400 064. Tel No: 022 71881000. Details of Compliance Officer: Neeraj Agarwal, Email Id: na@motilaloswal.com, Contact No.:022-40548085.

Grievance Redressal Cell:

Contact Person	Contact No.	Email ID
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilaloswal.com
Ms. Kumud Upadhyay	022 40548082	servicehead@motilaloswal.com
Mr. Ajay Menon	022 40548083	am@motilaloswal.com
Mr. Neeraj Agarwal	022 40548085	na@motilaloswal.com
Mr. Siddhartha Khemka	022 50362452	po.research@motilaloswal.com

Registration details of group entities.: Motilal Oswal Financial Services Ltd. (MOFSL): INZ000158836 (BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412, BSE enlistment no. 5028 . AMFI: ARN : 146822. IRDA Corporate Agent – CA0579, APMI: APRN00233. Motilal Oswal Financial Services Ltd. is a distributor of Mutual Funds, PMS, Fixed Deposit, Insurance, Bond, NCDs and IPO products.

Customer having any query/feedback/ clarification may write to query@motilaloswal.com. In case of grievances for any of the services rendered by Motilal Oswal Financial Services Limited (MOFSL) write to grievances@motilaloswal.com, for DP to dp@motilaloswal.com.