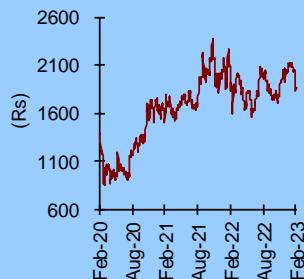


## Sector update

## IndiGo



## INDIA

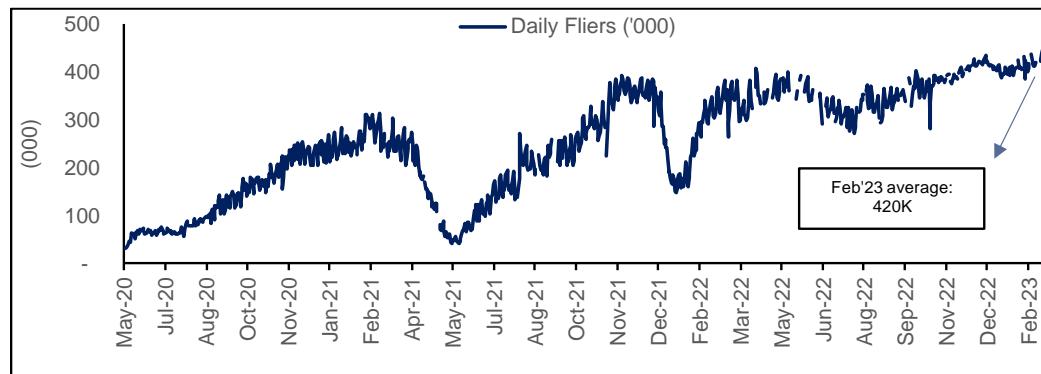
## Aviation

Air traffic maintains strong trend in Feb'23; IndiGo and Tata group command ~81% domestic market share in Jan'23

**Average daily PAX has risen strongly in Feb'23 to 420k as against 405k in Jan'23. Average daily departures have increased from 2,898 in Jan'23 to 2954 in Feb'23 but average PAX per departure has increased from 140 in Jan'23 to 142 indicating better PLFs. IndiGo and Tata group commanded ~81% of domestic market share as of Jan'23 and ~86% of international market share as of Dec'22 (in terms of International PAX carried by Indian carriers).**

- ▶ **Jan'23 PAX market share trend:** IndiGo's market share dipped 30bps MoM in Jan'23 but broadly remained above 55% levels. TATA airlines' (Air India, Air Asia and Vistara) market share dipped 80bps MoM in Jan'23 to 26.5%. Akasa/GO has witnessed a sharp 50/90bps sequential increase in its market share to 2.8%/8.4%, respectively.
- ▶ **PLF remains strong but has dipped sequentially:** IndiGo/Air Asia/Vistara PLFs declined 550/280/250bps to 82/87/89% in Jan'23 while Akasa/GO/Air India PLFs declined 100/170/180bps to 83/91/87.5%, respectively.
- ▶ **International trend continues nearing the pre-covid level:** Total international traffic for the month of Dec'22 stood at 2.29mn as against 2.34mn in Dec'19. Compared to CY19, IndiGo/GO/Vistara International PAX market share has increased from 28/3.4/0.6% to 35.3/5.4/4.8% in CY22. The sharp increase in IndiGo international market share would be on account of closure of Jet Airways which used to command 7.3% market share. As of Dec'22, IndiGo and Tata airlines (Air India + Vistara) command 36% and 50% market share in international segment (based on international PAX carried by Indian Carriers). After increasing from 40% in FY19 to 59% in FY21, the share of Indian carriers has dipped to 49% in FY22 and 43.6% in FY23-TD (data up to Dec'22).

**Chart 1: Number of average daily passenger stands at 420k in Feb'23; this is largely in line with Feb'20 levels**



Source: MOCA, I-Sec research; Number in boxes indicates monthly averages

**Table 1: Market share trend for key airlines (%)**

	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23
Air India	10.2	8.9	8.3	8.6	9.6	9.7	10.4	10.4	10.3	10.5	10.3
SpiceJet	9.6	9.5	10.0	9.5	8.0	7.9	7.3	7.3	7.5	7.6	7.3
Go Air	9.8	10.5	11.1	9.5	8.2	8.6	7.9	7.0	7.5	7.5	8.4
IndiGo	54.5	56.5	55.6	56.9	58.8	57.7	57.7	56.7	55.7	54.9	54.6
Air Asia	6.6	5.6	6.0	5.6	4.6	5.8	5.9	7.6	7.6	7.6	7.4
Vistara	9.0	8.6	8.6	9.4	10.4	9.7	9.6	9.2	9.3	9.2	8.8
Akasa Air	-	-	-	-	-	0.2	0.9	1.4	1.8	2.3	2.8
Rest	0.3	0.4	0.4	0.5	0.4	0.4	0.3	0.4	0.3	0.4	0.4
Tata Airlines	25.8	23.1	22.9	23.6	24.6	25.2	25.9	27.2	27.2	27.3	26.5

Source: DGCA, I-Sec research \*Tata Group=Air India + Air Asia + Vistara

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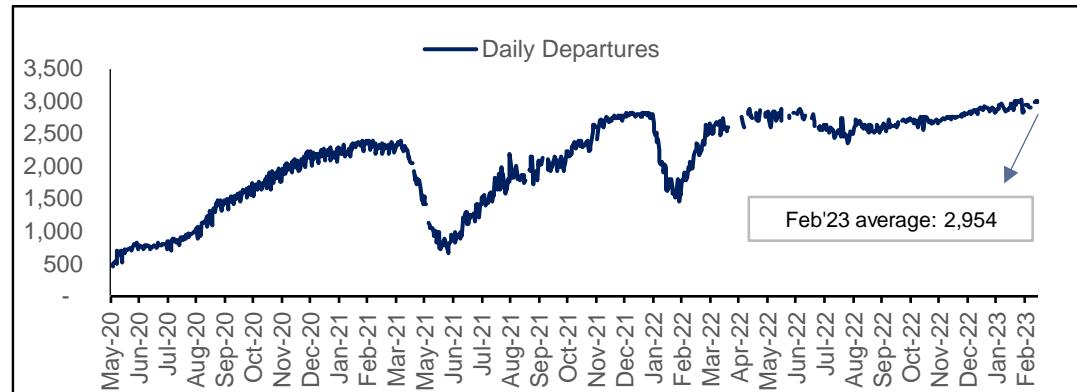
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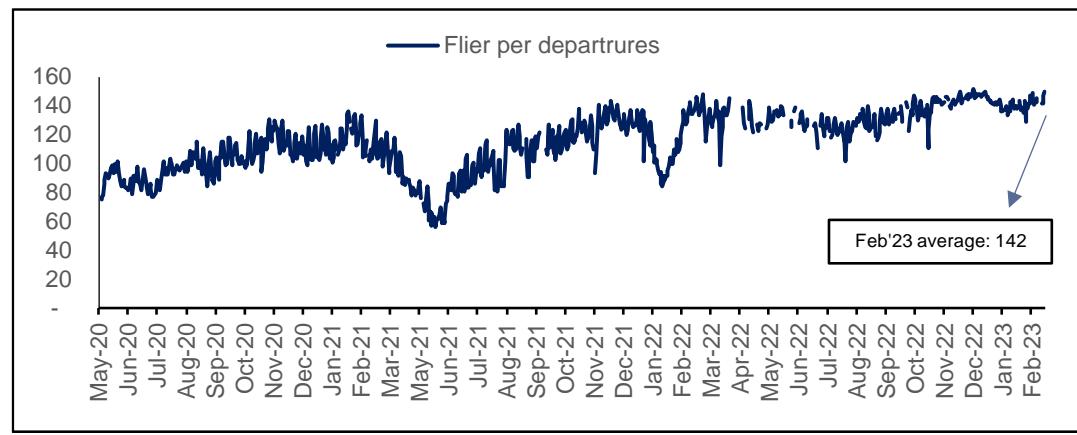
**Table 2: Sequential PLF decline expected with seasonality; higher drop for IndiGo**

PLF trend (%)	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23
Air India	83.6	79.5	80.5	75.4	71.1	73.6	79.6	82.7	85.7	89.3	87.5
SpiceJet	86.9	85.9	89.1	84.1	84.7	84.6	85.8	88.1	92.0	92.7	91.0
Go Air	81.4	80.3	86.5	78.7	76.5	81.6	83.2	86.7	91.3	92.6	90.9
IndiGo	81.0	79.7	81.8	78.6	77.7	78.3	81.4	82.1	86.9	87.5	82.0
Air Asia	81.3	79.6	79.4	75.8	75.2	74.9	77.0	84.2	87.3	89.8	87.0
Akasa Air						52.9	81.2	77.5	79.2	83.8	82.8
Vistara	86.1	82.9	84.8	83.8	84.3	84.3	85.4	85.5	91.7	91.9	89.4

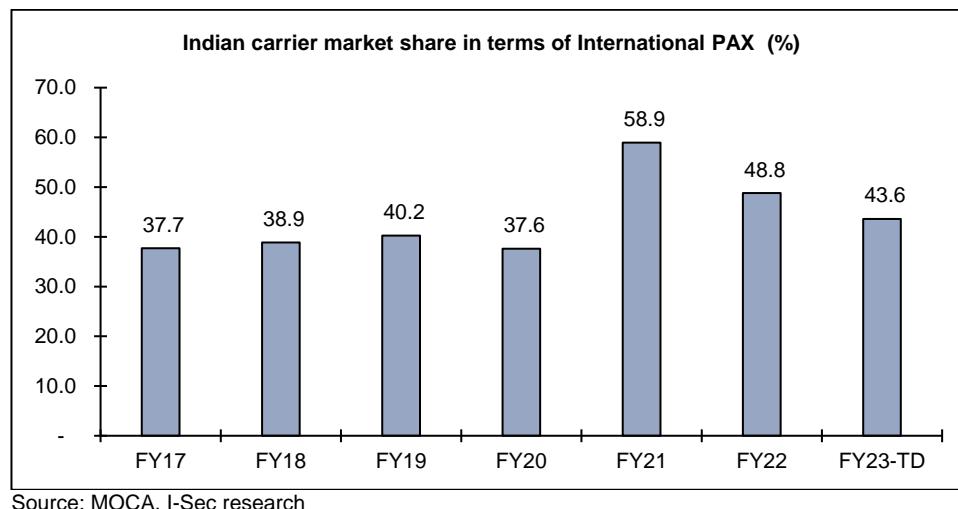
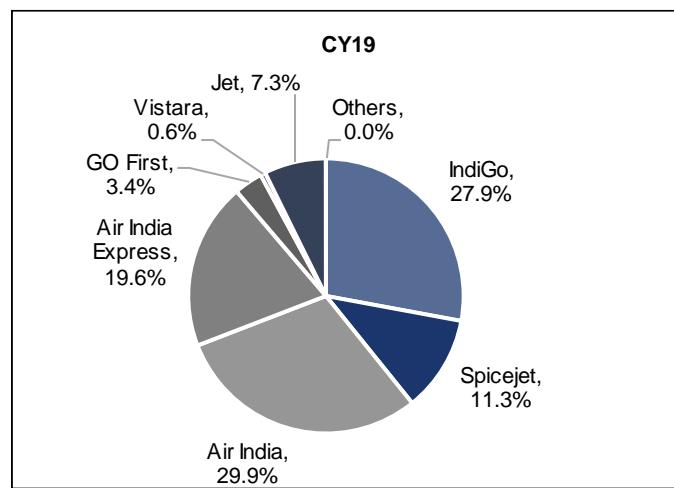
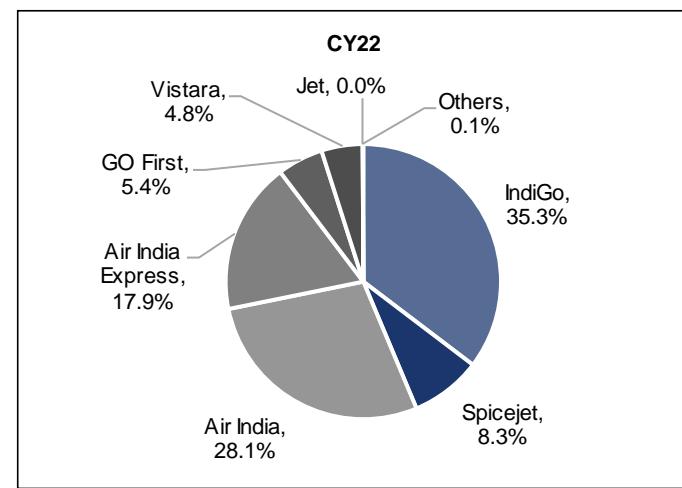
Source: DGCA, I-Sec research

**Chart 2: Number of average departures have largely remained stable**

Source: MOCA, I-Sec research;

**Chart 3: Number of fliers per departure is marginally up in Feb'23**

Source: MOCA, I-Sec research

**Chart 4: Share of International PAX carried by Indian carriers (%)****Chart 5: International PAX market share in CY19****Chart 6: International PAX market share in CY22****Chart 7: International PAX count has almost reached the pre-covid level**

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